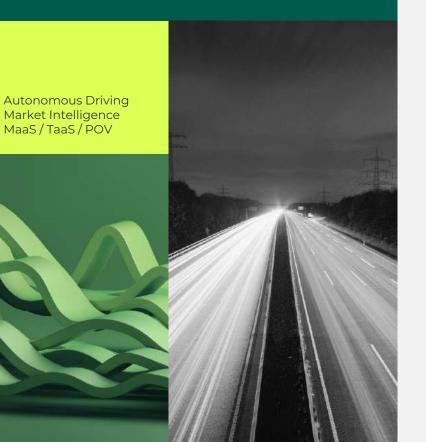
WE DEFINE FUTURE IMPACT

TECHNOLOGY SOFTWARE CONSULTING





P3 Autonomous Driving Market Insights

We analyze global autonomous driving ecosystems in Mobility-as-a-Service, Privately Owned Vehicles and Goods Transport.

Created by:

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Edition #2/2024







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DISCLAIMER

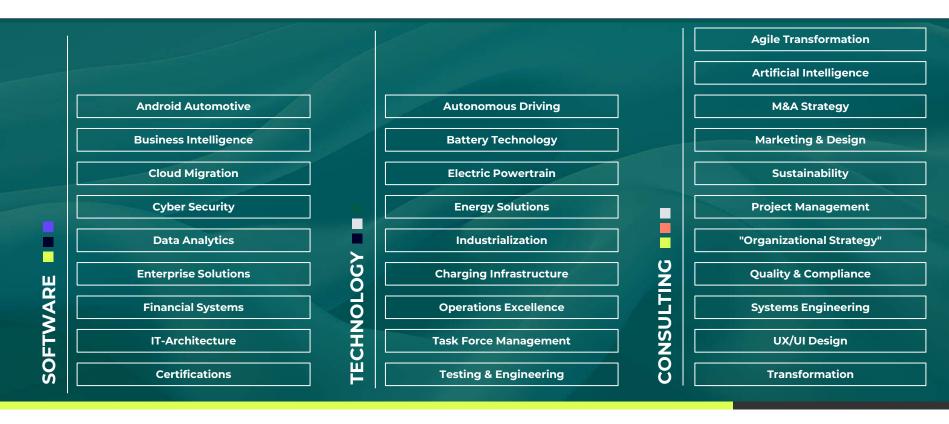




At home in the outside world.

Europe				South Am	nerica	North Ame	erica
Germany	Stuttgart	Serbia	Belgrad	Mexico	Mexico City	USA	Charleston
	München		Subotica		Puebla		Detroit
	Wolfsburg	Romania	Cluj-Napoca		Querétaro		Greenville
	Düsseldorf	Greece	Athen		San Luis Potosi		Dallas
	Berlin	Czech Republic	Prag	Colombia	Cali		
	Hamburg	Bulgaria	Sofia				
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	Toulouse			E. C.			
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Asia					The Control of the Co		
China	Peking	Korea	Seoul				
	Shanghai	Thailand	Bangok				7
	Shenzhen				~		

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P3 advises leading international OEMs, suppliers, technology and insurance companies in the field of autonomous driving and autonomous mobility.



years of international

experience in autonomous
driving consulting

>100 customers worldwide and more than 300 successful AD projects

>50 employees around the globe in the autonomous driving space

75% of the employees are engineers and software developers

We approach autonomous driving from many different perspectives. We understand the markets, know the players, but also have the technological know-how and the necessary software expertise.

Market & Strategy

- Go-to-market strategy
- Global market and competitive analysis for AD MaaS, TaaS & ownership
- MaaS & TaaS business model development incl. business case & TCO
- Competence analysis, assessment of "best-fit" partners
- (SDS) partnerships models and joint venture agreements
- AD shuttle / robotaxi and ADAS in-field testing & benchmarking

Technology & Regulation

- End-to-end architecture assessment and customization
- Cybersecurity, Functional Safety & SOTIF
- Regulation Implementation (AD SMS, SUMS & CSMS for SAE L3 & L4)
- Test Strategies & Management & Tool Confidence
- Sensor set evaluation and platform fortification strategies
- Support for Homologation (Type approval ODD and operation area)

Operations & Scaling

- AD Program Management incl. strategic setup, operations strategy, organizational build-up, project conduction & benchmarking
- Scaled Pilots: setup and management of runup schemes for AD pilot projects
- AD Product Lifecycle Management AD Logistics Concepts -Conceptualization of market-ready TaaS products







Overview | Our market, strategy, and technology intelligence portfolio.



















P3 AD market, strategy, and technology intelligence portfolio

Working closely with our Technology & Regulation and Operations & Scaling teams, we provide holistic market, competitor, and technology intelligence for your specific needs



We help our customers to master challenges and complexity and enter new or expand existing markets - with a clear guideline for a successful Go-to-market.



Countries. Cities & Customers

Suggesting initial target countries and cities through a P3 city selection process, considering factors such as openness to innovation, consumer behavior, competitors, regulatory landscape, and market size.



Entry Strategy & Partnerships

Guidance on general market entry, including partnering with local companies, acquisitions, or establishing a local presence, with assessment and



Vehicle & Operations

Analysis of both city/government (e.g., inclusion) and fleet operator requirements (e.g., hub/service infrastructure, vehicle type), and passenger preferences (e.g., convenience vs. accessibility).



Data Protection & Safety

Guideline how to align data practices (e.g., with GDPR) and establish a clear framework for data sharing emphasizing privacy and compliance with



Local Authority Collaboration

Outlining of collaboration strategies with local authorities and communities, e.g., proactive engagement with relevant government bodies, PTA. and city officials



Regulatory Landscape

Analysis of EU regulations, including type or operating area approval requirements and draft for a governance and process landscape model



Economic Perspective

Elaboration of unit economics to ensure financial sustainability and profitability of L4 service, including reasonable revenue per ride, expected costs for fleet operations, fixed and variable costs

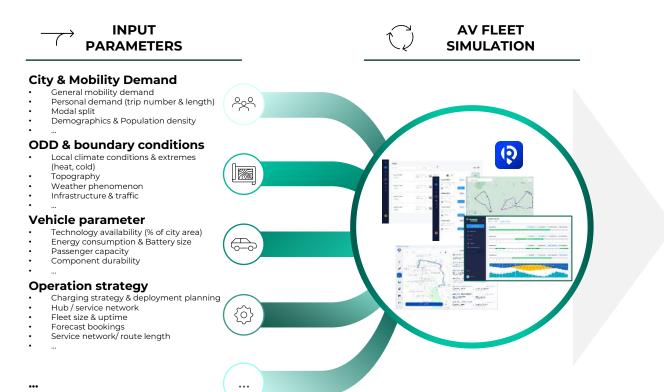


Definition of a go-to-market timeline, considering lead tendering and city development process





Our AV Fleet Simulation Tool enables companies to select the most promising G2M cities and understand business related KPIs by simulating future AV fleets.





OUTPUT implications



Vehicle manufacturers / **OEMs**

- Understand necessary fleet size and attractiveness of the city
- Consulting tool to emphasize the performance of the product



Cities

- Understand necessary fleet size and mobility gaps within city
- Evaluation of offers and vehicle reauirements



Fleet Provider

- Evaluation of competitor products (vehicle types & fleet management)
- Identification of locations for hubs or maintenance facilities



Tech Provider

- Understand product usage to negotiate revenue sharing
- Understanding necessary service life of SDS or related components





From a holistic demand analysis to your individual tailor-made strategy: we are the right partner for your market entry and expansion.



In a first step, we jointly analyze and define your status quo, pain points and needs and sketch your future positioning and target picture in the AV ecosystem or specific market.



You have the needs; we have the solutions. We draw on our unique Market, Competitor, Customer, and Tech Intelligence portfolio as well as innovative software-solutions.



We jointly develop your tailor-made go-to-market or market development strategy based on your capabilities and competencies and our long-term AV expertise.









Overview | Our market, strategy, and technology intelligence portfolio.

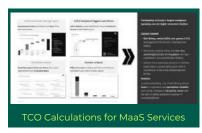


















P3 AD market, strategy, and technology intelligence portfolio

Working closely with our Technology & Regulation and Operations & Scaling teams, we provide holistic market, competitor, and technology intelligence for your specific needs



Let's start: P3 AD Market Insights Introduction.



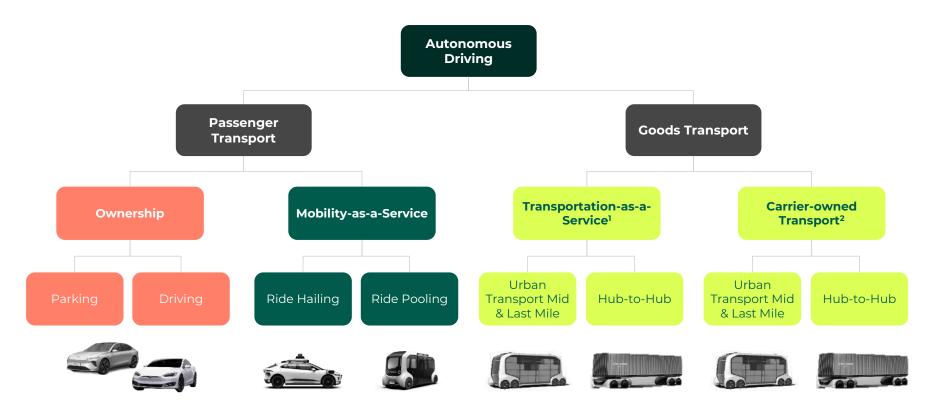
We analyze global Autonomous Driving value creation networks and ecosystems using Layer Models and provide overviews of MaaS, ownership & goods transport use cases

Based on their respective core business, we identify (strategic) partnerships, investments or acquisitions of specific market players and place them in the layer model. We focus on North America, Asia (China, Japan and Korea) and Europe

All **insights are based on publicly available sources**. Project knowledge or other **non-publicly available information is not considered**. Any image rights of logos or images shown here are held by the respective companies



Autonomous Driving Use Cases.



What you'll find in this report.

1 Mobility-as-a-Service (MaaS)

MaaS | Intro

MaaS | NAR

MaaS | Asia

MaaS | Europe

2 Privately Owned Vehicles (POV)

POV | Intro

POV | NAR

POV | **Asia**

POV | Europe

3 Goods Transport & Transport-as-a-Service (TaaS)

Goods Transport & TaaS | Intro

Goods Transport & TaaS | NAR

Goods Transport & TaaS | Asia

Goods Transport & TaaS | **Europe**



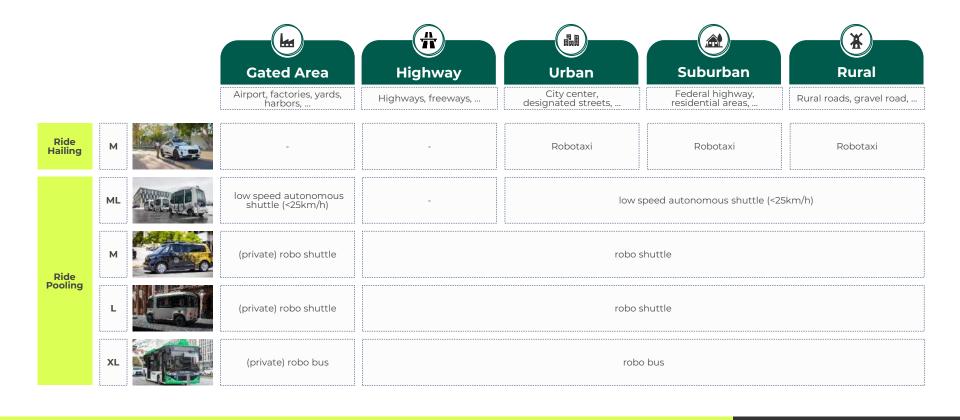
Mobility-as-a-Service.

Intro | Use Cases & Layer Description





MaaS | Use Cases



MaaS | Layer Model Description

LAYER 1 LAYER 2 LAYER 3 LAYER 4 LAYER 5 LAYER 6 Sensor Set / SoC / SW-Stack / Virtual Self-Driving Ready Mobility & Platform Rider Experience / Fleet Operations Infrastructure Content Provider Computing HW Driver Vehicle Provider

Self-Driving System (SDS) is the sum of all necessary systems to realize self driving level 4 (SAE).

Key functionalities are sensor data fusion, object detection, localization, prediction, environment interpretation, trajectory planning and actuator control.

The HW stack includes sensors, SoC and computing platforms, for example, while the SW stack covers the virtual driver, among others.

Self-Driving Vehicles

are considered L4
ready vehicles with an integrated and homologated SDS (sensors, computing hardware and software), which operate in a specific ODD (Operational Design Domain).

Fleet Operators

potentially own, operate and maintain a fleet of self-driving vehicles. It may be necessary that a fleet operator is responsible for fleet intelligence functions and technical supervision. Therefore, Layer 3 covers both physical and digital fleet operations.

The **Mobility Provider** owns the user

frontend. It is point of sale and provider of the primary communication and interaction channel with the user. Thus, it is responsible for pricing, ride planning, ride execution and important for the overall brand experience.

The Content Provider for Rider Experience owns a software platform that acts as middleware to service partners. Digital content (e.g., media), digital products (e.g., productivity tools) and digital services are part of this platform.

The service area and its **infrastructure** are core elements to enable an AD service. Infrastructure includes the vehicles' IT infrastructure (especially cloud services and backend), V2X technology and takes into account human behavior prediction in that specific scenery.



MaaS | Layer Model Description

Exemplary tasks

LAY	ÆR1	LAYER 2	LAYER 3	LAYER 4	LAYER 5	LAYER 6
Sensor Set / SoC / Computing HW	SW-Stack/Virtual Driver	Self-Driving Ready Vehicle	Fleet Operations	Mobility & Platform Provider	Rider Experience / Content Provider	Infrastructure
HW development	SW development	Design & development	Fleet financing	Customer app	In-vehicle advertisement	Localization
HW production	Simulation	Redundant chassis	Insurance	API (Layer 1-4)	Shopping	3 rd party HD maps
Sensor integration	Prediction	SDS integration	Concessions	Rider authentication	Education	V2X
Automotive approval	SDS licensing	SDV testing	Charging	Pricing	Working	Data communication
Sensor testing & approval	SW testing & approval	After sales	Maintenance & cleaning	Booking	Multimodal connectivity	Cloud infrastructure
Sensor fusion	HD mapping	Production	Backend (Layer 1-4)	Dynamic routing	Gaming	Service area
	Verification & validation	Logistics	Hub operations	Payment		
		Sales channel	Fleet Control Center (fleet steering and monitoring)	Ticketing		
		Homologation	Driver sideline activities	Marketing & Sales		
		Pricing	Remote assistance	Customer support		
			Fleet intelligence (e.g., fleet &	Multimodal connectivity		
			ride optimization)			





	L	AYER 1) LA	YER 2	LAY	ER 3)	LAYER 4	LA	YER 5	LAYER 6
Sensors / Soc	C/Computing HW	SV	V-Stack	Self-Driving	Ready Vehicle	Fleet Op	erations	Mobility 8	& Platform Provider	Rider Experien	ce/ Content Prov.	Infrastructure
Sensors	Chips, SoC,	Virtual Driver	Simulation, V&V, OS,	Vehicles	Components	Physical & Administration	Virtual Fleet Management	Pa	assenger App	Entertainmen	& advertisement	3 rd party HD Maps Cloud V2X
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	intel	•		JAGUARI (mar)		AutoNation •		lyR	•	■ YouTube Music •	npr	
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										pandora •		
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Sensors	Chips, SoC,	Virtual Driver	Simulation, V&V, OS,	Vehicles	Components	Physical & Administration	Virtual Fleet Management	F	Passenger App	Entertainment & advertisement	3 rd party HD Maps	Cloud	V2X & Others
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		LAY	ÆR 1		LA	YER 2	LA	YER 3) 1	LAYER 4	LAYER 5)	LAYER 6	
Sensors / So	oC / Com	nputing HW	SW-	Stack	Self-Driving	Ready Vehicle	Fleet O	perations	Mobility &	Platform Provider	Rider Experience/ Content Prov.	1	nfrastructur	re
Sensors	Cl	hips, SoC,	Virtual Driver	Simulation, V&V, OS,	Vehicles	Components	Physical & Administration	Virtual Fleet Management	Pas	ssenger App	Entertainment & advertisement	3 rd party HD Maps	Cloud	V2X Othe
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		LA	/ER 1		LAY	/ER 2	LAY	ER 3	LAYER 4	LAYER 5)	LAYER 6	
Senso	ors/SoC/0	Computing HW	SW-	Stack	Self-Driving	Ready Vehicle	Fleet Op	erations	Mobility & Platform Provider	Rider Experience/ Content Prov.	1	nfrastructur	е
Ser	nsors	Chips, SoC,	Virtual Driver	Simulation, V&V, OS,	Vehicles	Components	Physical & Administration	Virtual Fleet Management	Passenger App	Entertainment & advertisement	3 rd party HD Maps	Cloud	V2X & Others
OUSTER LeddarT	ech' •	Horizon Robotics	COAST		C 0 /	\ ST •	C 0 /	\ST •	Not announced	Not announced			ਹੈ ਼ Cities ਪ



At a glance



Working 15+ years towards autonomous driving, Waymo's virtual driver is the world's most experienced one. The fully driverless I-PACE fleet in Phoenix and SF impresses with a terrific system performance. In our view, Waymo is currently ahead of competition in the autonomous race.

Latest news

Waymo's robotaxis under investigation after crashes and traffic mishaps.

(14.05.2024)

Update

Read



L4 target achieved in Phoenix by **2020**.



Cruise operated a **commercial robotaxi service** in **San Francisco**, which is currently not **available due to several incidents involving its robotaxis and both trust & acceptance issues and lost permits**. Recently, Cruise re-started supervised autonomous driving with safety drivers in Phoenix.

Cruise resumes supervised autonomous driving with safety drivers.

(13.05.2024)

Update

Read

L4 target achieved in SF by **2022**.



Mobileye is testing its AV fleet in various locations around the globe, including complex European traffic. First promising pilot projects in Norway (Oslo) and Germany are to come - these will show what the system is capable of and how well it performs compared to competitors.

Volkswagen ADMT announces agreement with Mobileye for autonomous driving.

(20.03.2024)

Update

Read

Not announced



While Aurora shifted its **focus primarily** to **self-driving trucks** some time ago, it has been **quiet about its robotaxis**. We believe: the **company needs a working business case**, otherwise it will become a victim of market consolidation. MaaS is therefore probably not part of the business for now.

Self-driving vehicle company Aurora cuts 3% of its workforce.

(24.01.2024)

Not announced

Read



At a glance



JV of Hyundai and Aptiv, while the latter reduced its common equity interest from 50% to about 15% by end of March 2024. In this course, **Hyundai has agreed to invest nearly \$1 billion in Motional by 2024**. The demise of Motional has thus been averted for the time being.

Latest news

Hyundai is spending close to \$1B to keep self-driving startup Motional alive.

(02.05..2024)

Update

Read

L4 target

2026



Zoox is meanwhile testing its SPV on public roads in the bay area. Currently, only employees are eligible to take rides. Many people are waiting for the service to be opened up to the public - and so are we.

Zoox vehicle collisions investigated.

(13.05.2024)

Update

Not announced



May's fleet is already available to the general public in many cities. The SDS is designed for multiple vehicle platforms and used in the Toyota Sienna Autono-MaaS vehicles, among others. The approach to enhance public transport instead of offering robotaxi services is pretty unique in the US

Deepen Al's calibration suite brings speed and precision to May Mobility's fleet, enhancing AV safety.

(26.03.2024)

Update

Read

Read

Not announced



Perrone been **developing autonomous vehicle solutions since 2003**. Apart from its low-speed shuttles, Perrone claims to have **outfitted over 30 vehicles types with its retrofit kit**. Despite its experience, we don't believe Perrone will become a leading market player.

Perrone Robotics to deploy fleet of Autonomous Ford E-Transit vans for Detroit's 'Connect' program, a two-way 10-mile autonomous vehicle shuttle route.

(02.04.2024)

Update

Read

Not announced



At a glance



Unlike most MaaS providers, ADASTEC is not focusing on robotaxis but is developing the SDS for transit buses. Thus, they currently have an USP - whether the SDS is performant enough remains to be proven. ADASTEC has deployed buses in several locations including US and Europe.



The company provides MaaS solutions for cities, theme parks, campuses, airports, rail yards, and other private sites. In the meantime, **COAST seems to be focusing primarily on use cases other than passenger transport** (e.g., harvesting, ports). However, transport currently seems to be the primary use case.

Latest news

Karsan e-ATAK became Finland's first driverless bus.

(02.04.2024)

Update

Read

L4 target

Not announced

Not announced

COAST Autonomous announces collaboration with the city of Winter Haven, Florida to explore deployment of autonomous transportation solutions.

(30.03.2022)

Read

Mobility-as-a-Service. Asia.

Partnering & Value Chain, Level 4 Target & P3 Assessment



	LA	YER 1		LA	YER 2	LAY	'ER 3)	LAYER 4	LAYER 5)	LAYER 6	
Sensors / SoC	/ Computing HW	SW-	Stack	Self-Driving	Ready Vehicle	Fleet Op	perations	Mobility	& Platform Provider	Rider Experience/ Content Prov.		Infrastructure	e
Sensors	Chips, SoC,	Virtual Driver	Simulation, V&V, OS,	Vehicles	Components	Physical & Administration	Virtual Fleet Management	P	assenger App	Entertainment & advertisement	3 rd party HD Maps	Cloud	V2X 8 Other
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	LAY	/ER1		LA	YER 2	LAY	ER 3	LAYER 4	LAYER 5)	LAYER 6	
Sensors / So	C / Computing HW	SW-	Stack	Self-Driving	Ready Vehicle	Fleet Op	perations	Mobility & Platform Provider	Rider Experience/ Content Prov.		Infrastructur	re
Sensors	Chips, SoC,	Virtual Driver	Simulation, V&V, OS,	Vehicles	Components	Physical & Administration	Virtual Fleet Management	Passenger App	Entertainment & advertisement	3 rd party HD Maps	Cloud	V2X & Others
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	LA	YER 1	LAYER 2	LAYER 3	LAYER 4	LAYER 5	LAYER 6
Sensors / So	C / Computing HW	SW-Stack	Self-Driving Ready Vehic	le Fleet Operations	Mobility & Platform Provider	Rider Experience/ Content Prov.	Infrastructure
Sensors	Chips, SoC,	Virtual Driver Simul V&V,	tion, S, Vehicles Compone	nts Physical & Virtual Fleet Administration Management	Passenger App	Entertainment & advertisement	3 rd party HD Maps Cloud V2X & Others
robosense	Horizon Robotics Continental Privilla NIP UAES intel	MRXEYE MINIEYE UNTOUCH ZONG MU GRAPH OCARAT INIMOX -1	/R • 14 理想	Not announced	Not announced	UNTOUCH 未动科技 ●	APTIV. • TRIBLE
BOSCH robosense	Qualcom	momenta	EINCOLN • ANG NIO TOYOTA	MS 5-427 And Minery Conne Transports	Momenta GO •	Not announced	Tencent मेंसं

Company's focus is meanwhile on L2+ ADAS solutions



	LA	YER 1		LA	YER 2	LAY	ER 3	LAYER 4	LAYER 5	<u> </u>	LAYER 6	
Sensors / SoC	/ Computing HW	sw-	Stack	Self-Driving	Ready Vehicle	Fleet Op	erations	Mobility & Platform Provide	der Rider Experience/ Content Prov.		nfrastructure	e
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Sensors Chi	ips, SoC,	Virtual Driver	Simulation, V&V, OS,	Vehicles	Components	Physical & Administration	Virtual Fleet Management	Passe	enger App	Entertainment & advertisement	3 rd party HD Maps	Cloud	V2X & Others
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Sensors	Chips, SoC,	.)	Virtual Driver	Simulation, V&V, OS,	Vehicles	Components	Physical & Administration	Virtual Fleet Management	Pa	ssenger App	Entertainment & advertisement	3 rd party HD Maps	Cloud	V2X & Others
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At a glance



Baidu Apollo has accumulated more than 100m km, holds permits for first fully driverless taxi service in CN and processed 3.3m autonomous ride orders by September 2023. Baidu is an absolute heavyweight in the Chinese AD market and, in our view, the current leading company in China.



WeRide was the **first AD company in China** to operate a fleet with **>100 vehicles** for AD testing and was permitted to fest **fully driverless cars** both in **China** and the **USA**. Considering >20mn autonomous kilometers, WeRide is among the strongest AD players. WeRide also offers L2+ solutions.



Pony.ai has driven >30mn testing and operations kilometers on urban roads & highways, holding permits to offer driverless rides in China and test its AVs in the US. Pony also offers L2+ solutions to OEMs. As the BC for AD MaaS will remain negative in the medium term, that's a reasonable move.



AutoX's focus is on China and the Asia Pacific markets. However, it also holds a permit to transport passengers on public roads in California. With a fleet of more than 1000 vehicles in China, AutoX is a leading player in this market.

Latest news

Baidu Apollo launches Apollo ADFM large model, sixth-gen unmanned Robotaxi at Apollo Day 2024.

(15.05.2024)

Update

Read

L4 target

L4 reached in Guangzhou by **2021**

Driving into Beijing's core urban area! WeRide robotaxi approved for testing at Beijing South Railway Station.

(17.05.2024)

Update

Read

L4 reached in Guangzhou by **2022**

Pony.ai receives CSRC's approval for overseas listing.

(26.04.2024)

Update

Read

L4 reached in Beijing and Guangzhou by **2023**

AutoX permitted to test RoboTaxi on Beijing's Third Ring Road.

(27.05.2024)

Update

Read

L4 reached in Shenzhen by **2021**



MaaS ASIA

At a glance



Following an 18-month suspension by the Chinese authorities, Didi was permitted to sign up new users by 2023. Its active user base was 500mn in 2020, receiving >40 bn trip requests daily. This means great market power - however, it has become quiet around DiDi's AV division.



DiDi Autonomous Driving, GAC AION's joint venture to launch first L4 commercial Robotaxi in 2025.

(07.04.2024)

Update

Read

Read



2025



DeepRoute claims to offer the most affordable SDS on the market. In the meantime, DeepRoute has covered 10 million autonomous kilometers on public roads by 09/23 and holds permission to carry passengers in China. The current focus seems to be rather on L2+ ADAS than robotaxis.

Vehicles powered by DeepRoute's end-to-end intelligent driving model to hit market in 2024.

(18.03.2024)

Update

2025



Horizon Robotics now has partnerships with many well-known OEMs and Tierls with whom they are jointly developing autonomous driving functions based on their Journey chip. It is therefore a very strong Al-chip market player, without focusing on deploying own robotaxi fleets.

Horizon Robotics launches Horizon SuperDrive autonomous driving solution.

(24.04.2024)

Update

Read

Read

Not announced

Focus currently



Momenta attracted attention primarily due to investments (e.g., from Toyota, Mercedes-Benz, and Bosch). Although Momenta operates a robotaxi fleet in China, the focus currently seems to be clearly on L2+solutions for OEMs, rather than on the MaaS use case.

Momenta launches advanced intelligent driving solution based on NVIDIA DRIVE Orin.

(26.04.2024)

Update

clearly on L2+ ADAS

MaaS ASIA

At a glance



In 2021, **Geely and Waymo** teamed up to **integrate the Waymo Driver** into an autonomous ride-hailing Zeekr vehicle. This beauty was presented to the public by end of 2022. Geely **itself rather focuses on the POV business instead of MaaS.**

Latest news

L4 target

Geely, Foretellix Enhance AV Safety.

(07.05.2024)

Update

Not announced



By August 2022, SAIC accumulated **400,000km of** automated driving testing in China. SAIC has partnered will well-known SDS providers, such as Momenta and Pony.ai, to develop self-driving vehicles.

SAIC-backed Xiangdao Chuxing kicks off Robotaxi pilot operation in Shenzhen.

(28.12.2022)

Read

Read

2025



FAW's focus is primarily on privately owned vehicles. However, its EV brand Hongqi and its 3rd-generation robotaxi rides on the same platform as its mass-produced vehicle to achieve economies of scale. FAW co-developed the Hongqi robotaxi with Baidu and also invested in tech company Pony.ai.

3rd-Gen Hongqi L4 Robotaxi passes unmanned driving license test in Beijing.

(28.12.2023)

Read

Not announced



PIX Moving shares the vision of rebuilding the city with a special form of vehicles called **Moving Spaces**. These **multi-functional pods** can serve as moving working spaces or vending machines, among others. Great concept for technology-driven Asian markets and beyond.

Robobus is gearing up for mobility services in Europe: PIX Moving & Tecnocad form into partnership.

(06.05.2024)

Update

Read

Not announced













QCraft holds a permit to test robobuses in Beijing. The company is meanwhile rather focusing on L2+ than L4 robotaxis to increase ROI. Therefore, we'll soon be moving the company to the POV chapter.

Latest news

QCraft launches Journey 6-based intelligent driving solution at Auto China 2024

(29.04.2024)

Update

Read

L4 target

Not announced



Yutong is China's top bus manufacturer and the world's largest one. For the AD MaaS Case, Yutong provides its purpose-built electric robobus, which is already operating driverless on public roads in cooperation with SDS provider WeRide. Yutong will thus remain true to its core business.

WiTricity and YuTong Bus revolutionize public Transportation with Wireless Charging for Autonomous E-Buses.

(10.02.2023)

Read

L4 reached by 2022 jointly with WeRide.



Acquired by Hyundai Motor Group in 2022, 42dot is the groups' global software center. 42dot and Hyundai showcased 'software-defined vehicle' (SDV) technologies under development to lead to a 'Software-defined Everything' (SDx) ecosystem beyond mobility at CES 2024.

to develop AI-based smart vehicle platform.

(04.08.2023)

Read

Not announced



In the AD space. Toyota is focusing primarily on partnerships, investments and acquisitions. The extensive portfolio includes, for example, Lyft Level 5. Momenta, Pony.ai or May Mobility. Toyota and Pony.ai are developing a robotaxi fleet of about 1,000 vehicles. Pony.ai teams up with Toyota China, GAC Toyota on Robotaxi development.

Samsung partners with self-driving tech company

(04.08.2023)

Read

2024

Definition L4 target; a robotaxi service that is publicly available in a specific ODD and operated without a safety driver







Hyundai and Aptiv jointly established **Motional** to develop robotaxis. Moreover, the **acquisition of 42dot** is **intended to strengthen capabilities**. We are curious to what extent Hyundai, apart from Motional, will therefore position itself in the AD business in the future.

Latest **news**

Hyundai Motor, Baidu join forces to co-advance in automotive intelligence development.

(28.04.2024)

Update

Read

L4 target

2026 (Motional)





)	LA'	YER 1		LA	YER 2	LAY	/ER 3	L	AYER 4	LAYER 5)	LAYER 6	
Sensors / SoC	/ Computing HW	SW-S	Stack	Self-Driving	Ready Vehicle	Fleet Op	perations	Mobility &	Platform Provider	Rider Experience/ Content Prov.		Infrastructur	е
Sensors	Chips, SoC,	Virtual Driver	Simulation, V&V, OS,	Vehicles	Components	Physical & Administration	Virtual Fleet Management	Pas	senger App	Entertainment & advertisement	3 rd party HD Maps	Cloud	V2X & Others
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	LA	YER 1		LA	YER 2) L	AYER 3)	LAYER 4	LAYER 5)	LAYER 6	
Sensors / SoC	/ Computing HW	sw-	Stack	Self-Driving	Ready Vehicle	Fleet	Operations	Mobilit	y & Platform Provider	Rider Experience/ Content Prov.		Infrastructu	re
Sensors	Chips, SoC,	Virtual Driver	Simulation, V&V, OS,	Vehicles	Components	Physical & Administratio	Virtual Fleet n Management		Passenger App	Entertainment & advertisement	3 rd party HD Maps	Cloud	V2X 8 Other
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	LA	YER 1		LAY	/ER 2	LAY	/ER 3	LAYER 4	LAYER 5	LAYER 6
Sensors / SoC	C / Computing HW	SW-	Stack	Self-Driving	Ready Vehicle	Fleet Op	perations	Mobility & Platform Provider	Rider Experience/ Content Prov.	Infrastructure
Sensors	Chips, SoC,	Virtual Driver	Simulation, V&V, OS,	Vehicles	Components	Physical & Administration	Virtual Fleet Management	Passenger App	Entertainment & advertisement	3 rd party HD Maps Cloud V2X & Others
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	LA'	YER 1		LAYER 2	LAYER 3	LAYER 4	LAYER 5	LAYER 6
Sensors / SoC /	Computing HW	SW-S	Stack	Self-Driving Ready Vehic	le Fleet Operations	Mobility & Platform Provider	Rider Experience/ Content Prov.	Infrastructure
Sensors	Chips, SoC,	Virtual Driver	Simulation, V&V, OS,	Vehicles Compon	Physical & Virtual Fleet Administration Management	Passenger App	Entertainment & advertisement	3 rd party HD Maps Cloud V2X & Others
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	LA	YER 1		LAY	/ER 2	LAY	ER 3	LAYER 4	LAYER 5	LAYER 6
Sensors / SoC	/ Computing HW	SW-S	Stack	Self-Driving	Ready Vehicle	Fleet Op	erations	Mobility & Platform Provider	Rider Experience/ Content Prov.	Infrastructure
Sensors	Chips, SoC,	Virtual Driver	Simulation, V&V, OS,	Vehicles	Components	Physical & Administration	Virtual Fleet Management	Passenger App	Entertainment & advertisement	3 rd party HD Maps Cloud V2X & Others
inn	nobileye: ●	mmobileye: •		•	SCHAEFFLER	Not ann	ounced	Not announced	Not announced	Not announced



At a glance



Of all the European OEMs in the AD MaaS space, VWCV is the most ambitious one and advanced. VW collaborated and tested with SDS providers early on. After Argo's shutdown, VW announced Mobileye technology to be integrated into the ID.Buzz AD. Promising collaboration!

Latest news

Volkswagen ADMT announces agreement with Mobileye for autonomous driving.

(20.03.2024)

Update

Read



2026



There is **no clear strategy in the AD MaaS case**. Volvo has committed to **develop robotaxis with Waymo** - nothing has happened since. Volvo seems to be focusing instead on the development of self-driving trucks with its partners.

Volvo Cars to debut autonomous driving Ride Pilot feature in California.

(06.01.2022)

Read

Not announced



Benteler established **HOLON as its new AD business unit**, working closely with SDS supplier Mobileye, fleet operator Beep to develop autonomous shuttles services based on HOLON's mover. As a non-OEM, bringing the vehicle to series production will be challenging – but SPVs will be a USP in the AD space.

HOLON and Rhein-Main-Verkehrsverbund cooperate on autonomous mobility.

(08.04.2024)

Update

Read

2026



EasyMile has been deployed vehicles >30 countries and >300 locations. the **EZI0** is the most widely used autonomous shuttle. ODD and SDS capabilities must be enhanced to remain competitive in autonomous MasS. However, EasyMile also provides driverless goods transportation solutions.

MicroSys and EasyMile collaborate on the development of safety-critical technology for autonomous driving.

(02.04.2024)

Update

Read

L4 permission on one public road in France.

At a glance



GAMA acquired NAVYA in 2023. As the technology is limited to **fixed routes** and **low speed applications**, it will be quite challenging to compete with more mature AV players. Gated areas seem to be the only promising use case in the future.



Oxa is one of the few remaining autonomous technology provider in Europe. First roboshuttle deployments in the US have been accomplished. We believe, Oxa fleets will soon at least hit the roads in the UK after the government's Automated Vehicles Act became law by May 2024.



Imagery's technology relies on **multiple 360° cameras** and is based on a **deep neural network** that learns to drive by imitating human behavior. Imagery is quite present on European conferences. Therefore, we are eagerly awaiting first bus deployments in Europe.



MAN has not yet made an appearance in the bus segment in the context of autonomous driving. The **MINGA** project, in which MAN has a **strong partner at** its **side in SDS provider Mobileye**, is the first step. We see great added value in automated city buses and are excited about the project.

Latest news

Gaussin and Macnica have taken over Navya. New entity GAMA to showcase a driverless shuttle at Busworld.

(03.10.2023)

Read

L4 target

Not announced

Oxa deploys its commercial self-driving software for the first time as AV shuttles launch for passengers in

Florida, US. (27.02.2024)

Read

Not announced

Imagry unveils safe Driver Overwatch TM , an autonomous safety feature for young and elderly drivers, at CES 2024.

MAN Truck & Bus to make city buses autonomous

(09.01.2024)

Read

Not announced

with Mobileye. (17.05.2023)

Not announced



At a glance

open for AV ride hailing.



The Estonian startup offers autonomous and sustainable last-mile solution and claims to develop the **first autonomous hydrogen vehicle** in the world. Although there are already pilot projects, it will be tough to prevail against the well-known shuttle providers.

Latest news

L4 target

Auve Tech extends reach to U.S. market $\&\,$ enhances strategic partnership with Guident Ltd.

(05.04.2024)

Not announced



(13.02.2024)

Read

Read

2026



Avride is the **rebranded, international division** of the robotaxi and delivery robot company **Yandex Self-Driving Group**. While international assets have been separated from Russian-owned Yandex assets, Avride said it's testing AVs in diverse ODDs across the globe, focusing on safety.

platform. The goal is to reshape future mobility and create a unique user experience. Let's see if cities are

Yandex self-driving group rebrands its international division as Avride.

(04.08.2023)

Read

Not announced



Renault teamed up with Waymo on autonomous driving back in 2019 – no further announcements yet. Also, **Renault is partnering with WeRide on self-driving public transit** in France. A first pilot is about to be implemented by 2024.

Renault Joins Forces with WeRide for Low-Carbon Public Transit Practice in Europe.

(15.05.2024)

Update

Update

Read

Not announced







Schaeffler joined forces with VDL to build shuttles based on its rolling chassis and VDL's expertise in vehicle bodies. The shuttle will be **powered by Mobileye's SDS** while first road tests are to be expected earliest 2025. Now it's essential to bag first partnerships with fleet operators and PTAs.

Latest **news**

Schaeffler and VDL Groep to team up on self-driving shuttles.

(31.08.2023)

Read

L4 target

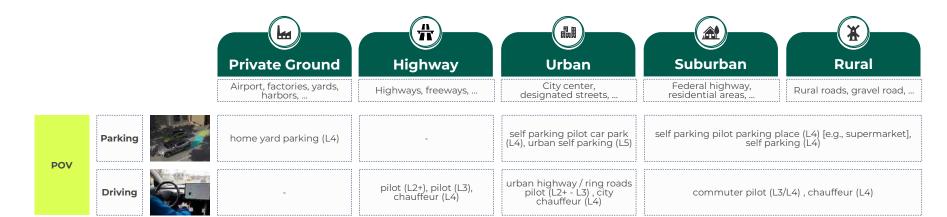
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Privately Owned Vehicles.

Intro | Use Cases & Layer Description



Privately Owned Vehicles | Use Cases



POV | Layer Model Description

LAYER 1 LAYER 2 LAYER 3 LAYER 4

Sensor Set / SoC / Computing HW

SW-Stack / Virtual Driver

Self-Driving ready Vehicle

Rider Experience / Content Provider

Infrastructure

Self-Driving System (SDS) is the sum of all necessary systems to realize self driving level 4 (SAE). Key functionalities are sensor data fusion, object detection, localization, prediction, environment interpretation, trajectory planning and actuator control.

The HW stack includes sensors, SoC and computing platforms, for example, while the SW stack covers the virtual driver, among others.

Self-Driving Vehicles (SDV) are considered L4 ready vehicles with an integrated and homologated SDS (sensors, computing hardware and software), which operate in a specific ODD (Operational Design Domain).

The **Content Provider** for **Rider Experience** owns a software platform that acts as middleware to service partners. Digital content (e.g., media), digital products (e.g., productivity tools) and digital services are part of this platform.

The service area and its **infrastructure** are core elements to enable an AD service. Infrastructure includes the vehicles' IT infrastructure (especially cloud services and backend), V2X technology and takes into account human behavior prediction in that specific scenery.



POV | Layer Model Description

Exemplary tasks

LAY	YER1	LAYER 2	LAYER 3	LAYER 4
Sensor Set / SoC / Computing HW	SW-Stack / Virtual Driver	Self-Driving ready Vehicle	Rider Experience / Content Provider	Infrastructure
HW development	SW development	Design & development	TV & streaming	Localization
HW production	Simulation	Redundant chassis	Shopping	3 rd party HD maps
After sales	Prediction	SDS integration	Education	V2X (e.g., cellular, satellite,
Automotive approval	SDS licensing	SDV testing	Working	WIFI) Cloud infrastructure
Sensor testing & approval	SW testing & approval	After sales	Gaming	Teleoperations
	HD mapping	Production		Human behavior prediction
	Verification & validation	Logistics		Service area
		Sales channel		00,7100 0.00
		Homologation		
		Pricing		

Privately Owned Vehicles. NAR.

Partnering & Value Chain, Level 4 Target & Latest News









<u> </u>	L	AYER 1		LAY	′ER 2	LAYER 3	LAYER 4		
Sensors/S	oC / Computing HW	sw	/-Stack	Self-Driving I	Ready Vehicle	Rider Experience/Content Provider	Infrastructure		
Sensors	Chips, SoC,	Virtual Driver	Simulation, V&V, OS, 	Vehicles	Components	Entertainment & advertisement	3 rd party HD Cloud V2 Maps Cloud Ot		
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	LAY	ER 1		LAY	YER 2	LAYER 3	LAYER 4			
Sensors / So	C / Computing HW	sw-	Stack	Self-Driving	Ready Vehicle	Rider Experience/ Content Provider	Infrastructure	Infrastructure		
Sensors	Chips, SoC,	Virtual Driver	Simulation, V&V, OS, 	Vehicles	Components	Entertainment & advertisement	3 rd party HD Cloud Maps	V2X & Others		
mobileye.	■ The mobileyer ● The mobile	m mo	bileye"	HONDA ZEEKR STELLOUTE TOTAL TOTAL		Not announced	VOLKSWADEN GROUP			







Tesla collects a huge amount of data and build a unique ecosystem around the fleet. While there are still legitimate discussions about the robustness of visiononly approaches, the performance of FSD in the US is already impressive. Nevertheless, it is still an L2+ system.



Elon Musk says Tesla will reveal its robotaxi on August 8th. (05.04.2024)

Update

Read



No binding roadmap for FSD



GM has combined its former Ultra Cruise system (former goal to achieve hands-free driving for 95) percent of scenarios) with its Super Cruise program. May there also be a chance for struggling GM-backed Cruise to power GM vehicles? Also, in China, GM has invested in Momenta.

GM's hands-free Super Cruise expands to 750,000 miles. (14.02.2024)

Read

2025



After getting off the robotaxi business with Argo.AI, Ford said to focus on developing differentiated L2+ and L3 applications for privately used cars. By 2023, Ford established Latitude to develop future automated driving technology.

Ford brings BlueCruise technology to Germany. [German] (28.08.2023)

Read

Not announced



Mobileye is the leading supplier for camera-based driver assistance systems. In addition to L4 technology for robotaxis. SuperVision is its state-of-the-art L2+ (eves on) system. Also, first OEMs teamed up with Mobileye to integrate its Chauffeur (eyes off) solution. We are very much looking forward to testing it on European roads.

Mobileye EyeQ6 Lite launches to speed ADAS upgrades globally. (17.04.2024)

Update

Read

Not announced









)		LAY	ER 1)	LA	YER 2		LAYER 3		LAYER 4	
Sensors	s/SoC/Computing HW		SW-	Stack	:	Self-Driving	Ready Vehicle	Rider Exp	perience/ Content Provider		Infrastructure	
Sensors	Chips, SoC,		Virtual Driver	Simulation, V&V, OS, 	Veh	icles	Components	Entert	ainment & advertisement	3 rd party HD Maps	Cloud	V2X & Others
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					GEELY	•		No	ot announced			







	L	AYER 1		LAY	ER 2	LAYER 3	LAYER 4		
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		LAYER 1		LA	YER 2	LAYER 3	LAYER 4		
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Sensors	Chips, SoC,	Virtual Driver	Simulation, V&V, OS, 	Vehicles	Components	Entertainment & advertisement	3 rd party HD Cloud	V2X & Others	
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Sensors/Se	oC / Computing HW	SV	V-Stack	Self-Driving	Ready Vehicle	Rider Experience/ Content Provider		Infrastructure		
Sensors	Chips, SoC,	Virtual Driver	Simulation, V&V, OS, 	Vehicles	Components	Entertainment & advertisement	3 rd party HD Maps	Cloud	V2X & Others	
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Core Business Partnership or supplier deal Investment Acquisition Parent/Subsidiary Update

		LAYER 1		LAYER 2		LAYER 3	LAYER 4 Infrastructure		
Sensors/	SoC / Computing HW	sv	SW-Stack		g Ready Vehicle	Rider Experience/Content Provider			
Sensors	Chips, SoC,	Virtual Driver	Simulation, V&V, OS, 	Vehicles	Components	Entertainment & advertisement	3 rd party HD Maps	Cloud	V2X & Others
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L	AYER 1		LAYER 2		LAYER 3	LAYER 4		
Sensors / SoC / Computing HW		SW-Stack		Ready Vehicle	Rider Experience/Content Provider	Infrastructure		
Chips, SoC,	Virtual Driver	Simulation, V&V, OS, 	Vehicles	Components	Entertainment & advertisement	3 rd party HD Cloud Maps	V2 Oth	
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LAYER 1					LAYER 2 Self-Driving Ready Vehicle		LAYER 3	LAYER 4
Sensors / SoC / Computing HW SW-Stack			Rider Experience/ Conten	nt Provider Infrastructure				
Sensors	Chips, SoC,		Virtual Driver	Simulation, V&V, OS, 	Vehicles	Components	Entertainment & adverti	isement 3 rd party HD Cloud V2X & Others
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robosense	• Qualcomm	•	₩ нл	AOMO.AI	© GWM		Not announ	ced







While NIO premium EVs are **hitting several markets outside China**, ADAS capabilities and functions of other competitors in China seem to be slightly more advanced and widely available.

Latest news

NIO to produce own autonomous driving chips in 1-2 years, says company executive.

(17.08.2023)

Read

Read

L4 target

Not announced

Not announced



XPENG announced that its XNGP urban intelligent driving system has achieved 100% HD map-free operation with the goal to achieve full coverage of XNGP functions in major urban road networks across China by the end of 2024.

XPENG to adopt RoboSense's MX LiDAR for intelligent driving application.

(29.04.2024)

Update

1100 01110 01100



Geely's EV brand **develops the SPV robotaxi for Waymo** while **incorporating Mobileye's SuperVision system for private owned cars**. Considering prices, technological specifications and functions, Zeekr vehicles can also be a real alternative to conventional manufacturers in Europe.

(08.01.2024)

Read

Not announced



In December 2021, **BYD and Momenta**, one of China's major SDS developers, formed a **joint venture for autonomous driving**. To date, ADAS functionalities and availability lag behind other competitors in China.

BYD receives conditional L3 autonomous driving vehicle testing license in July 2023.

(27.12.2023)

Not announced







GWM aims to provide complete mobility ecosystems with dedicated brands for the European markets. **Regarding AD**, GWM has been working with companies such as **Mobileye**, **Qualcomm** or Nullmax. GWM is pursuing a strong partnership approach.

Latest news

Hesai Technology, Great Wall Motor to step up cooperation in intelligent driving field.

(29.02.2024)

Update

Read

L4 target

Not announced



While BAIC teamed up with Baidu to develop robotaxis, its EV brand **Arcfox models are equipped with Huawei software and sensor suite**. Our regular ADAS benchmark drives in China showed: **Huawei system's performance is stunning**.

ARCFOX granted L3 highway autonomous driving vehicle testing license in Beijing.

(22.12.2023)

Read

Not announced



China's largest carmaker intends to equip premium electric vehicle models with **Momenta-developed intelligent driving technology**. SAIC may not seem as 'fancy' in its outward appearance as some startups from China – that's why they co-founded IM Motors in a JV with Alibaba

SAIC Motor, DIAS, TTTech-Auto AG deepen partnership for ADAS technology development.

(13.11.2023)

Read

Not announced



Lucid's advanced luxury EVs are about to be equipped with its **DreamDrive ADAS systems**, consisting of **up to 32 sensors** and offering **more than 30 driver-assistance features**. Since hardly anything is known about partnerships, the **SW is apparently primarily developed in-house**.

Driving on Air: Lucid Group builds intelligent EVs on NVIDIA DRIVE.

(22.03.2022)

Not announced







Li Auto is another EV company aiming for autonomous driving. While Li claims their technology will soon be competitive with Tesla's Autopilot, they have yet to prove those capabilities. Competition in China is strona.



NETA Auto, a Hozon Auto brand, is one of several Chinese OEMs that has entered into in-depth cooperation with Huawei. Furthermore, teaming of with Hesai for future vehicle models shall further enhance automated driving capabilities.



Xiaomi sets sight on several autonomous electric vehicle brands by substantially investing in smart car technology.. The unveiled Xiaomi SU7 offers great user experience at lower cost than Western OEMs the ADAS has still some weaknesses but is about to catch up with competition.



HiPhi, a **brand of Human Horizons** is developing the 'HiPhi Pilot', providing redundant and safe intelligent driving features aiming at both L3 and L4. At this point, too little is known about the AD capabilities to seriously assess the company. Meanwhile, the company seems to face bankruptcy.

Latest news

Li Auto Selects Hesai as LiDAR Supplier for its Flagship MPV Li MEGA.

(07.03.2024)

Update

Read

Not announced

L4 target

Not announced

NETA Auto. SenseAuto cement cooperation to boost next-gen intelligent driving, smart cockpit tech innovation, applications.

Xiaomi rolls out OTA upgrade for SU7's smart

Human Horizons, Huawei Cloud partner on

cockpit, intelligent driving systems.

dedicated intelligent driving cloud.

(26.04.2024)

(17.05.2024)

(25.07.2023)

Update

Read

Not announced

Update

Read

Not announced







FAW planned to offer an L4-capable system as early as 2020 – which was not achieved. Now FAW aims to offer a **fully functional autonomous driving system by 2030** - this new timeline seems more realistic.

Latest news

FAW Group partners with DJI Automotive for intelligent driving tech development.

(19.04.2024)

Update

Read



Beyond 2025



Through various partnerships, the company is driving the development of intelligent vehicles. Chery plans to offer L4-capable vehicles in 2025. Not much time left. Partnerships with iMotion, Nullmax or dji could boost the development.

iMotion to supply iDC series autonomous driving solutions to Chery's OMODA brand.

(07.05.2024)

Update

Read

2025



GAC is the fifth largest car manufacturer in China and sells its vehicles under various brands. The company has always **worked closely with Huawei** and plans to produce L4 vehicles under its own AION brand from 2024 as a manufacturing partner of Huawei.

GAC Group, HESAI forge partnership to co-build intelligent driving products.

(07.04.2024)

Update

Read

Not announced



CHANGAN is **working closely with Huawei on Level 4 Autopilot**, 5G, and C-V2X, and plans to offer **L4 capabilities in 2025**. Recently, the company announced a strategic cooperation with Geely, among others, to combine strengths and share resources in the development of autonomous cars.

AVATR rolls out HD map-free intelligent driving feature to all AVATR 11 users nationwide.

(18.04.2024)

Update

Read

2025







Dongfeng's VOYAH brand vehicles are about to be equipped with Baidu's intelligent driving system, offering features like Navigation on Autopilot, intelligent cruise control, automatic lane changes as well as various parking modes.



JI YUE is a joint venture between Geely and Baidu. The first production model relies on solely visual perception algorithms and thus a pure vision approach. The company intends to cover 200 cities nationwide with its advanced urban intelligent driving functions by end of 2024.



During our benchmark drives in China, Huawei's ADS 2.0 performance was stunning. ADS 3.0 is about to be unveiled by the end of 2024 and promises another leap in performance. Also, the solution has been integrated in different EV models. Huawei had the goal to become China's Bosch – towards SW capabilities, it's already much more advanced in China.



Nullmax pursues a 'Machine Learning First' approach and has teamed up with several OEMs, chip suppliers and other companies. While the depth of cooperation is often unclear, you should keep an eve on Nullmax and its vision-based, multi-sensor fusion and perception technology route.

Latest news

VOYAH plans to equip more models with Baidu Apollo's intelligent driving solution.

(27.10.2023)

Read

Read

L4 target

Not announced

Ji Yue rolls out VI.4.0 OTA upgrade with enhanced intelligent capabilities.

(26.03.2024)

Update

Not announced

AITO rolls out HD map-free NCA smart driving function nationwide.

Nullmax deepens collaboration with Black Sesame

Technologies for integrated NOA solutions.

(20.03.2024)

Update

Read

2025

Not announced

Read

(15.01.2024)







At a glance



IM Motors, co-founded by SAIC Motor, Zhangjiang Hi-Tech, and Alibaba pushes its AD capabilities through joint development with Momenta. While urban NOA was implemented swiftly, IM also obtained the official AV testing license for highway/expressway in Shanghai for L3 testing.

Latest news

IM Motors kicks off presale of IM L6 model with price range of 230,000 to 330,000 yuan.

(09.04.2024)

Update

Read

L4 target

Not announced



Wile providing its own "SENSING" ADAS, Honda has attracted attention primarily through investing in GM's Cruise for MaaS initiatives. An investment in Helm.ai, however, is intended to benefit the company's own software and AI competencies.

Honda unveils SENSING 360+ system.

(28.11.2023)

Read

2025



Haomo.ai is backed by GWM and develops its urban navigationassisted Hpilot for mass-production. By Feb 2024, it has been integrated in over 20 vehicle models, achieving >120 mn km of assisted driving. Gathering a huge amount of data may be beneficial towards L4 development.

Haomo.ai nabs 300 million yuan in Series B2 financing round.

(23.04.2024)

Update

Read



Core Business Partnership or supplier deal Investment Acquisition Parent/Subsidiary Update





LAYER 1				LA	YER 2	2 LAYER 3 LAYER			4
Sensors/	Sensors / SoC / Computing HW SW-Stack		Self-Driving	Ready Vehicle	Rider Experience/ Content Provider	Infrastructure			
Sensors	Chips, SoC,	Virtual Driver	Simulation, V&V, OS, 	Vehicles	Components	Entertainment & advertisement	3 rd party HD Maps	Cloud	V2X & Others
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LAYER 1				L	AYER 2 LAYER 3		LAYER 4		
Sensors / SoC / Computing HW		SI	SW-Stack		ng Ready Vehicle	Rider Experience/ Content Provider	Infrastructure		
Sensors	Chips, SoC,	Virtual Driver	Simulation, V&V, OS, 	Vehicles	Components	Entertainment & advertisement	3 rd party HD Cloud	V2X & Other	
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LAYER 1				LAYER 2		LAYER 3	LAYER 4		
Sensors / SoC / Co	omputing HW	SW-	Stack	Self-Driving	Ready Vehicle	Rider Experience/ Content Provider	Infrastructure		
Sensors	Chips, SoC,	Virtual Driver	Simulation, V&V, OS, 	Vehicles	Components	Entertainment & advertisement	3 rd party HD Cloud V2X & Others		
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Core Business Partn	nership or supplier deal	■ Investment ■ Acqu	isition Parent/Subsic	liary 1 Update					



At a glance



Drive Pilot is the world's first ADAS to gain **type approval for a L3 system** and available in Europe and the US. However, as the system's ODD is quite limited, there is currently only small added value for customers.



BMW seems to have greatly **reduced its own activities with regard to L3 and L4** and **instead focuses on partnerships** - most recently with Stellantis and Tata. In our regular ADAS benchmark drives, BMW's driver assistance systems show the strongest performance among all European OEMs.



CARIAD is primarily responsible for software development in the private ownership segment. There is also a development partnership (Automated Driving Alliance) with Bosch. We are watching the development of CARIAD and are curious to see whether they can live up to their great task.



Stellantis is working on **L3 and L4 solutions with technology partners** - especially **BMW and Waymo**. In 2023, Stellantis launched its L2 hands-free driver assistance system, which will be integrated into the 2024 Jeep Grand Cherokee.

Latest news

Automated driving revolution: Mercedes-Benz announces U.S. availability of DRIVE PILOT – the world's first certified SAE Level 3 system for the U.S. market

(27.09.2023)

Read

L4 target

Not announced

BMW Group and Tata Technologies aim to collaborate for the development of Automotive Software and Business IT solutions.

(02.04.2024)

Update

Read

Not announced

Volkswagen Group intensifies collaboration with Mobileye.

Stellantis boosts LiDAR technology.

(20.03.2024)

(20.03.2024)

Update

Read

Not announced

Not announced

Update

Read



POV EUROPE

At a glance



Aptiv is a leading company in the development of ADAS for and invested a huge amount of money in Motional, a JV with Hyundai, before reducing its common equity interest from 50% to about 15% by end of March 2024. Aptiv has acquired or at least invested in software companies to strengthen in-house capabilities towards ADAS and AD.

Latest news



Horizon Robotics, Aptiv join forces to develop localized intelligent driving solutions.

(03.07.2023)

Not announced



Continental **spun off its own AD unit**. Traditional Tier 1 such as Conti compete with strong SW players as OEMs/customers increasingly purchase HW and SW separately. However, partnerships and investments in Al companies show that Conti **is willing to keep up the race.**

Continental technical collaboration with Qualcomm.

For safer roads: Bosch teams up with Microsoft to

(13.05.2024)

Not announced



Read

Read

(28.02.2024)

Not announced

Not announced



Bosch **teamed up with CARIAD** to jointly develop automated driving functions and acquired AV company Five AI a couple of years ago to strengthen its AD capabilities. Traditional Tier 1 such as Bosch **compete with strong SW players** as OEMs/ customers increasingly purchase HW and SW separately

Update

explore new frontiers with generative AI.



Polestar is a renowned EV player in the EU market. While ADAS of both Polestar 1 and 2 can't compete with many competitors, there is supposed to be a **significant** leap with Polestar 3 and 4. With NVIDIA, Luminar and especially Mobileye, they have strong technology partners at their side.

Polestar 4 to integrate Luminar LiDAR with Mobileye Chauffeur.

(09.11.2023)

Read

Read





At a glance



Wayve does not rely on HD maps and hand-coded rules but focuses on its deep and self-learning Al technology based on cameras. The company raised \$1bn in 2024 to take its Tesla-like technology for self-driving to many carmakers. This approach is different compared to Tesla.

Latest **news**

Wayve raises \$1B to take its Tesla-like technology for self-driving to many carmakers.

(07.05.2024)

Read

L4 target

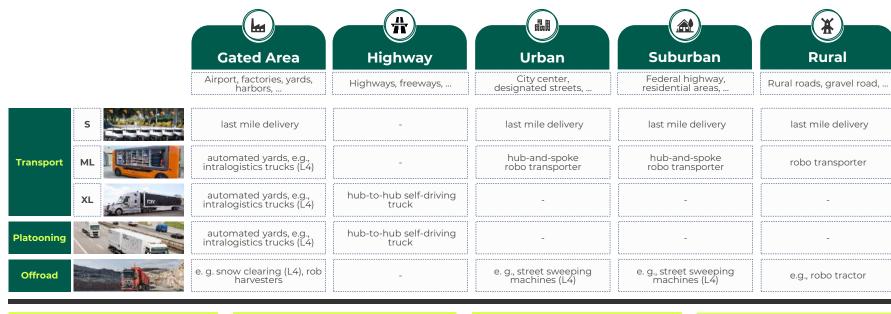
Goods Transport & TaaS.

Intro | Use Cases, Market Insights & Layer Description





Goods Transport & TaaS | Use Cases



Automated Yards



Transportation within gated areas, yards, hub or similar confined areas

Hub-to-Hub



Hub-to-hub transportation between logistic hubs incl. drayage run

Hub-and-Spoke



Hub-and-spoke transportation from a hub to different spokes incl. drayage runs

Robo Transporter



Robotransporter Free float autonomous transport vehicles & other use cases such as shuttles









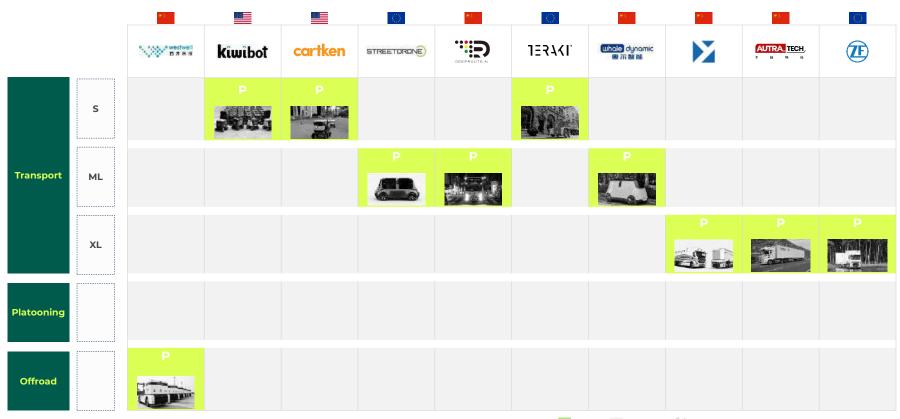








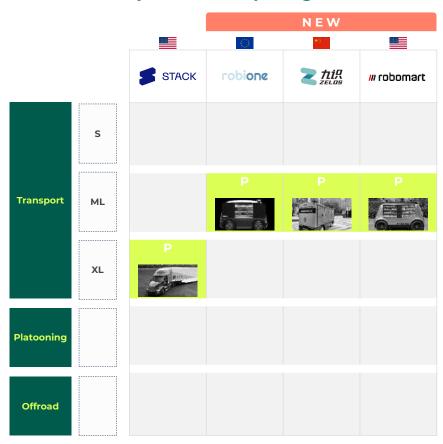












Computing HW



Goods Transport & TaaS | Layer Model Description

Driver

LAYER 1 LAYER 2 LAYER 3 LAYER 4 LAYER 5 SW-Stack / Virtual Sensor Set / SoC / Self-Driving ready Fleet, Hub & Tele Transport & Platform Infrastructure

Self-Driving System (SDS) is the sum of all necessary systems to realize self driving level 4 (SAE).

Key functionalities are sensor data fusion, object detection, localization, prediction, environment interpretation, trajectory planning and actuator control.

The HW stack includes sensors, SoC and computing platforms, for example, while the SW stack covers the virtual driver, among others.

Self-Driving Vehicles (SDV) are considered L4 ready vehicles with an integrated and homologated SDS (sensors, computing hardware and software), which operate in a specific ODD (Operational Design Domain).

Vehicle

potentially own, operate and maintain a fleet of self-driving vehicles. It may be necessary that a fleet operator is responsible for fleet intelligence functions and technical be executed by supervision or remote assistance. In case of TaaS the fleet operator may also be responsible for **hub** operations. Therefore, Laver 3 covers both physical and digital

fleet operations.

Operations

Fleet Operators

Transport providers (i.e., carriers) carry goods from shippers (e.g., grocery stores) to B2B or B2C customers using autonomous vehicles. Freight matching may **Platform providers** that connect shippers and carriers or transport demand and supply. They are responsible for order management or disposition planning based on data analysis and simulation.

Provider

The service area and its infrastructure are core elements to enable an AD service. Infrastructure includes the vehicles' IT infrastructure (especially cloud services and backend), V2X technology and considers human behavior prediction in that specific scenery.



Goods Transport & TaaS | Layer Model Description

Exemplary tasks

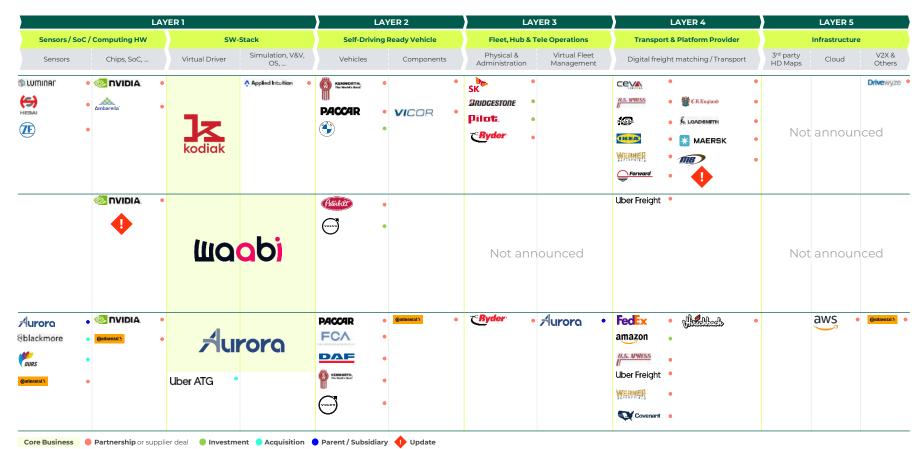
LAY	/ER1	LAYER 2	LAYER 3	LAYER 4	LAYER 5	
Sensor Set / SoC / Computing HW	SW-Stack / Virtual Driver	Self-Driving ready Vehicle	Fleet, Hub & Tele Operations	Transport & Platform Provider	Infrastructure	
HW development	SW development	Design & development	Fleet financing	Logistics platform	Localization	
HW production	Simulation	Redundant chassis	Insurance	Interface connection	3 rd party HD maps	
After sales	After sales Prediction		Fleet depot	Disposition planning	V2X (e.g., cellular, satellite,	
Automotive approval	utomotive approval SDS licensing		Cleaning	Fleet Intelligence (e.g., fleet & ride optimization)	WIFI) Cloud infrastructure	
Sensor testing & approval	ensor testing & approval SW testing & approval		Maintenance	Order management	Service area	
	HD Mapping	Production	Backend (Layer 1-4)	Booking	Service area	
	Verification & validation	Logistics	Concessions	Routing		
		Sales channel	Fleet Control Center	Pricing		
		Homologation		Payment		
		Pricing	Hub Operations	Customer service		
			Driver sideline activities	Authentication (delivery services)		

Partnering & Value Chain, Level 4 Target & Latest News

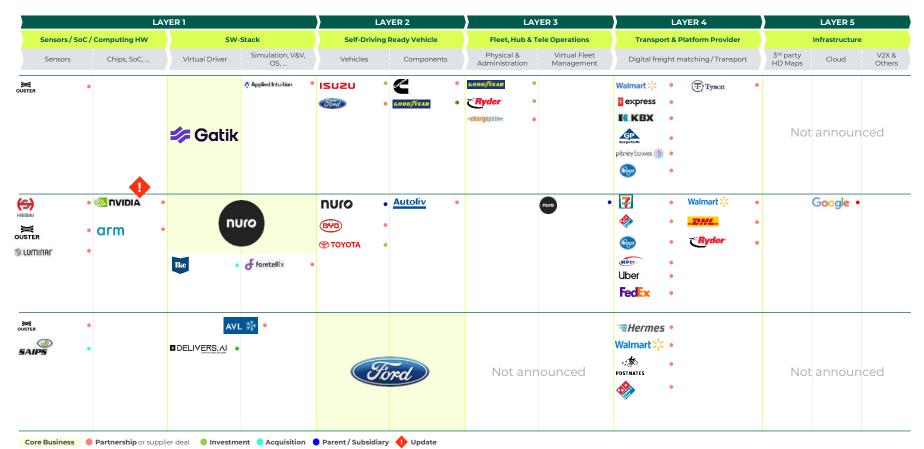














	LA	YER 1		LA	YER 2	LAY	ER 3	L		LAYER 5		
Sensors / SoC / C	Computing HW	sw-	Stack	Self-Driving	Ready Vehicle	Fleet, Hub & Te	ele Operations	Transport 8	Platform Provider		Infrastructure	
Sensors	Chips, SoC,	Virtual Driver	Simulation, V&V, OS,	Vehicles	Components	Physical & Administration	Virtual Fleet Management	Digital freight	matching/Transport	3 rd party HD Maps	Cloud	V2X & Others
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LAYER 1		LAYER 2	LAYER 3	LAYER 4	LAYER 5
Sensors / SoC / Computing HW	Sensors / SoC / Computing HW SW-Stack		Fleet, Hub & Tele Operations	Transport & Platform Provider	Infrastructure
Sensors Chips, SoC, Vir	irtual Driver Simulation, V&V, OS,	Vehicles Components	Physical & Virtual Fleet Administration Management	Digital freight matching / Transport	3 rd party Cloud V2X & Others
whale dynamic • whale	dynamic •	ρlx ·	≥ zeeba •		
Whale Dynamic AV stack				<i>III</i> robomart	
consists of 3 rd party HW				<i>III</i> 100011101C	Natara
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At a glance



The Waymo Driver has **over a decade of deep AD experience** including **millions of miles on public roads** and **billions of miles in simulation**. Waymo has **reduced trucking efforts to a minimum** in order to focus on the ride hailing case. Also, the existing fleet is used for food delivery via Uber Eats,

Latest news

Phoenix residents can now experience Uber Eats delivery with the Waymo Driver.

(03.04.2024)

Update

Read

L4 target

Focus on ride hailing and urban delivery with I-PACF fleet



Torc is an independent **subsidiary of Daimler Truck AG** and the **first AV company to enter an integrated partnership** with a **truck OEM**. Torc and DT are ramping up development and testing in the US. Go-to-market is targeted for 2027.

Daimler Truck and TORC Robotics select Aeva to supply advanced 4D LiDAR technology for series-production autonomous trucks.

(09.01.2024)

Read

2027



PlusDrive follows an **evolutionary path from L2++ to L4. Global initiatives in cooperation with IVECO, TRATON Group, and Hyundai have been announced.**In contrast to competitors, Plus is already testing its self-driving and highly automated trucks on European roads.

Hyundai Motor and Plus announce collaboration to demonstrate first Level 4 autonomous fuel cell electric truck in the U.S..

(22.05.2024)

Update

Read

Not announced



Kodiak Robotics develops autonomous technology for long-haul trucking and carried the **first commercial freight just eight months after being founded**. After long considering Kodiak as an acquisition candidate, they meanwhile became **one of the strongest players** in the market

Kodiak's self-driving trucks join Martin Brower's fast-food supply chain.

(29.02.2024)

Update

Read

2025



At a glance



Toronto-based Waabi is renowned for both it's founder and its **closed-loop simulator**, Waabi World, which targets an **Al-first approach**. Waabi has entered promising partnerships with Volvo and Uber Freight. The company is worth observing.

Latest news

trucking solution, built on NVIDIA DRIVE Thor, to

Waabi to bring the first generative Al-powered

market. (18.03.2024)

Update

Read

L4 target

Not announced



Instead of deploying robotaxis, Aurora is **focusing primarily on TaaS** and has already entered into truck **collaborations with PACCAR, Volvo and Continental**. These **collaborations promise to scale their test fleet** to get their product ready for production.

Self-driving vehicle company Aurora cuts 3% of its workforce.

(24.01.2024)

Read

2027



Gatik focuses on **short-haul, B2B logistics** for the **retail industry.** More specifically, hub-and-spoke supply chain operations. The vehicles are restricted to **fixed, repeatable routes.** Gatik has found a niche that no other market player is dedicated to now.

Partnering with Isuzu to mass produce SAE Level 4 autonomous trucks.

(14.05.2024)

Update

Read

L4 target reached in Arkansas by 2021



Nuro is a **pioneer in last-mile deliveries** with a special purpose vehicle. Contrary to media reports and its own statements, however, it is very difficult to see a vehicle 'in the wild'. **Industrialization and scaling** thus **seems to prove difficult.**

Nuro selects NVIDIA DRIVE Thor to power its Nuro Driver autonomous driving system.

(18.03.2024)

Update

Read



At a glance



After Argo's shutdown, it's unclear how Ford will proceed for urban delivery and trucking. Nevertheless, Ford Otosan is cooperating with AVL in this area. We believe they can't keep up with the leading self-driving truck companies.



Udelv has been doing commercial deliveries for Walmart for some time. With the 'Transporter' they now have their own versatile special purpose vehicle, equipped with Mobileye's promising SDS. It's been quite around Udelv for a while – as other companies, Udelv seem to struggle towards industrialization of its vehicle.



Amazon has **invested in Aurora and conducted road tests with Embark, which later didn't survive market consolidation**. Amazon's vision could be to cover the entire logistics chain - in the future also with autonomous trucks, delivery vehicles and last mile delivery solutions.



Little is still known about Tesla's Semi Truck and targeted automated driving capabilities. According to the company, it will be the first vehicle to drive fully autonomously. The truck is to be equipped with 'enhanced' autopilot functionalities for automated highway driving. At least we still have doubts.

Latest **news**

Ford, VW-backed Argo AI is shutting down.

(26.10.2022)

Update

Read

L4 target

Not announced

Ziegler orders autonomous and electric delivery vehicles from the company Udelv.

(05.01.2022)

Read

Not announced

Amazon stops field tests of its delivery robot Scout.

(07.10.2022)

Read

Not announced

Apple chip maker TSMC to manufacture Tesla's new FSD hardware.

(23.11.2022)

Not announced

Read

At a glance



Robomart has teamed up with a couple of companies to establish the **Autonomous Retail Collective (ARC)**, an ecosystem aimed at developing and advancing self-driving shops. Collaboration is key in the autonomous mobility space – therefore, Robomart is worth to 'watchout'.

Latest **news**

Robomart unveils autonomous retail collective to propel self-driving shops. (08.04.2024)

Update

Read

L4 target



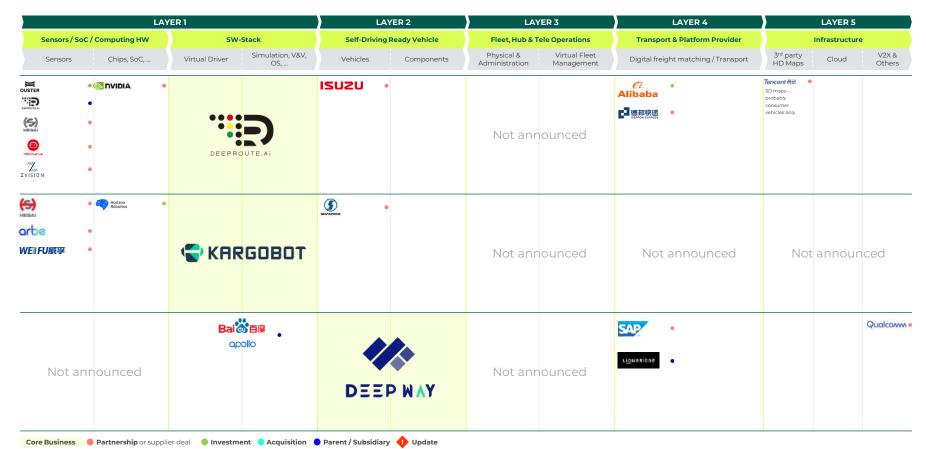














LAY	'ER 1	LAYER 2	LAYER 3	LAYER 4	LAYER 5
Sensors / SoC / Computing HW	sors / SoC / Computing HW SW-Stack		Fleet, Hub & Tele Operations	Transport & Platform Provider	Infrastructure
Sensors Chips, SoC,	Virtual Driver Simulation, V&V, OS,	Vehicles Components	Physical & Virtual Fleet Administration Management	Digital freight matching / Transport	3 rd party Cloud V2X & Others
SONY	tu simple	TR/TON •	Ryder HILLWOOD	Not announced	aws •



At a glance



Pony.ai is a leading player in L2+ solutions for OEMs as well as L4 robotaxi deployments. However, Pony will jointly develop premium autonomous heavy-duty truck with SANY and Sinotrans. They are among the pioneers in the Chinese self-driving truck market.

Latest news

Pony.ai allowed to test Robotaxi, autonomous truck on Guangzhou's expressways.

(21.05.2024)

Update

Read

L4 target

Not announced



WeRide, initially focusing on robotaxi business, unveiled **China's very first L4 self-driving cargo van** in September 2021. While WeRide is a leader in China in terms of robotaxis, we are curious to see if they will take this position in the logistics space as well. The company also has a robosweeper in its portfolio.

WeRide's Robovan permitted to conduct unmanned open-road test in Guangzhou.

(24.05.2024)

Update

Read

Not announced



Investments from Bosch, Nio and BAIC made Trunk.Tech known outside China. It is without question one of the most promising startups in the Chinese self-driving truck / freight haulage space. Autonomous truck solution developer Trunk.Tech bags hundreds of millions of yuan.

(07.05.2024)

Update

Read

Not announced



Chinese startup with the **aim to build a nation-wide freight network** using autonomous trucks. Unlike other AV truck companies, **Inceptio initially focuses on L3**. However, Inceptio could possibly be a hidden champion among autonomous trucks with regard to full autonomy - at least in China.

Inceptio Technology delivers intelligent heavy-duty trucks to Huatai Logistics.

(06.05.2024)

Update

Read



At a glance



The 'intelligent driving control system' is independently developed by SAIC. Beyond that, little is known about the trucks from one of China's largest automotive manufacturer.



Hesai Technology to deliver ADAS lidar for SAIC motor's new commercial vehicles.

(07.07.2023)

Read



Not announced



Nearly 1,000 Neolix delivery vehicles have been deployed in nine countries and over 40 cities worldwide, with a cumulative mileage of more than 6 million kilometers by 2024. The shuttle may be compared with Nuro, which is currently focused exclusively on the US market.

Unmanned delivery vehicle developer NEOLIX bags 600 million yuan in Series C financing.

(27.03.2024)

Update

Read

Not announced



DeepRoute.ai announced an autonomous mediumduty truck business line for urban logistics. Having started a first commercialization project with Deppon Logistics, DeepRoute is backed by Alibaba and its huge network of ecommerce, logistics & community shopping, among others. Reads well.

 $\label{lem:power_loss} \mbox{DeepRoute.ai collaborates with DEPPON LOGISTICS} \\ \mbox{Co., LTD to expedite commercialization.}$

(20.06.2022)

Read

Not announced



KargoBot was launched during Auto Shanghai 2023 **by MaaS giant DiDi** and focuses on a pilot vehicle
approach with a human driver onboard and multiple L4
trucks following its lead. We will closely trace KargoBot's
development.

KargoBot allowed to conduct L4 autonomous truck platooning tests in Beijing.

(24.05.2024)

Update

Read



At a glance



DeepWay - a **subsidiary of Baidu** - plans to offer heavy Level-3-trucks by June 2023. The vehicles will have a range of 300 km, and in addition to a fast-charging function, it will also be possible to swap batteries in 6 minutes. The integration of fuel cells is targeted for the future.

Latest news

DeepWay permitted to conduct cross-provincial autonomous heavy-duty truck pilot operations.

(08.03.2024)

Update

Read

L4 target

2024-2026



After the **end of the Navistar partnership** and withdrawal of unprofitable routes from its autonomous freight network, TuSimple was eventually **left the US market by the end of 2023**. As a leading self-driving truck developer in the US, the focus will now be in the Asian market.

TuSimple announces intention to delist from Nasdaq.

(05.12.2023)

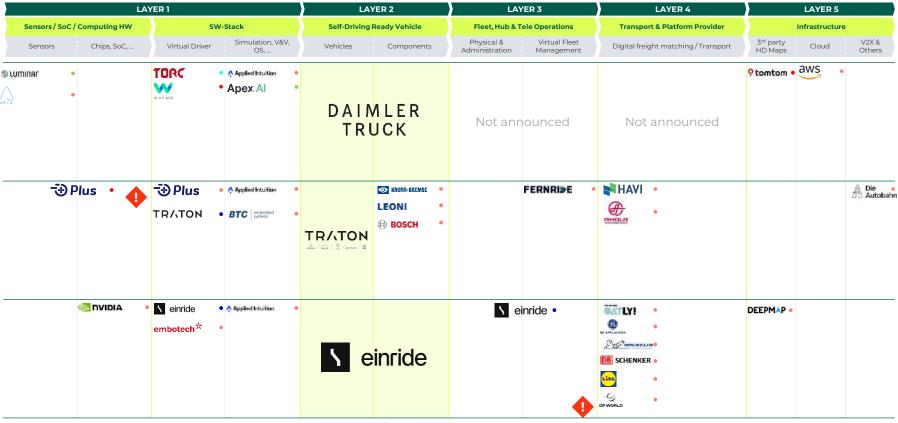
Read

Goods Transport & TaaS. Europe.

Partnering & Value Chain, Level 4 Target & Latest News



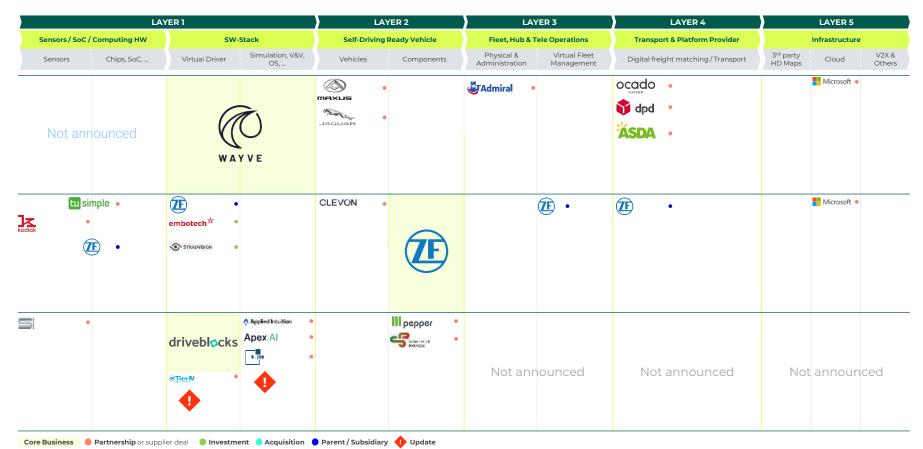




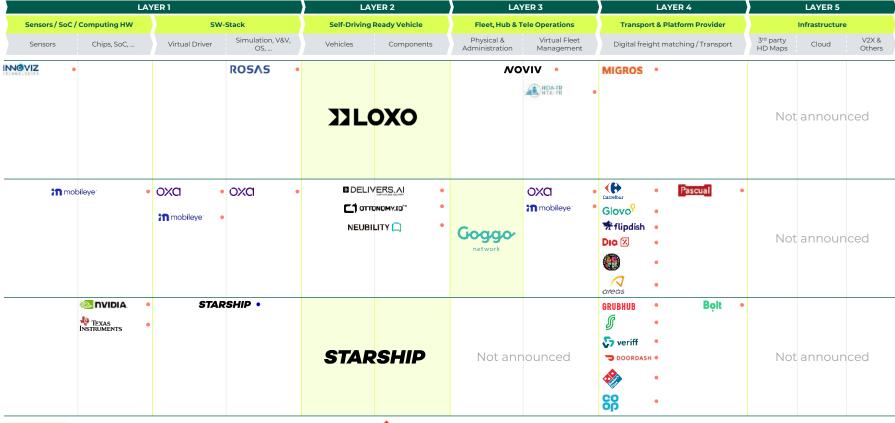














At a glance



DTNA's Cascadia trucks with an integrated Torc AV stack are already hitting the roads in the US with a targeted go-to-market by 2027. Currently, there is no roadmap for the domestic market vet.



Daimler Truck and TORC Robotics select Aeva to supply advanced 4D LiDAR technology for seriesproduction autonomous trucks.

(09.01.2024)

Read



Not announced



As TRATON's partnership with TuSimple came to an end. Scania. MAN. and Navistar will now work together with Plus to intensify the development of L4 self-driving trucks. The companies will focus on hub-tohub operations – using the same AV stack across all major TRATON brands is a reasonable approach.

Plus and Scania, MAN, and Navistar partner to accelerate global commercial deployment of Level 4 autonomous trucks.

(12.03.2024)

Update

Read

Not announced



The **Einride Pod** is unique from other self-driving trucks as there is **no driver's cab**. The pod currently operated in gated areas on fixed routes. Towards L4 with higher speeds on public roads there need to be leaps in development. However, Einride's ecosystem is unique.

DP World and Finride announce Middle Fast's largest deployment of electric, autonomous freight mobility, spearheading the region's sustainable transition.

(14.05.2024)

Update

Read

Target reached in gated areas only



The "Volvo VNL Autonomous" fully redundant truck was unveiled in 2024 and will be powered by Aurora. In addition, Volvo invested in Waabi and thus betting on a second horse. The approach seems to make sense in order not to be dependent on an SDS provider in its self-driving roadmap.

The Volvo VNL Autonomous — Proving the Way Forward.

(20.05.2024)

Update

Read



At a glance



Avride is the rebranded, international division of the robotaxi and delivery robot company Yandex Self-**Driving Group**. While international assets have been separated from Russian-owned Yandex assets. Avride said it's testing AVs (and probably the rover as well) in diverse ODDs across the globe, focusing on safety.

Latest news

Yandex self-driving group rebrands its international division as Avride

(04.08.2023)

Read

L4 target

Not announced



IVECO and Plus are jointly developing self-driving trucks and conducting test drives on European highways. Pilot projects have already been announced - so the two could be pioneers for autonomous trucks in Europe along TRATON.

IVECO, Plus, dm-drogerie markt and DSV launch automated trucking pilot in Germany.

(15.11.2023)

Read

Not announced



Wayve does not rely on HD maps and hand-coded rules but focuses on its deep and self-learning Al technology based on cameras. The company raised \$1bn in 2024 to take its Tesla-like technology for selfdriving to many carmakers. Let's see if delivery vehicles are still a targeted use case for Wayve.

Asda and Wayve launch UK's largest self-driving grocery home delivery trial.

(17.04.2023)

Read

Not announced



ZF offers a comprehensive portfolio for commercial vehicle automation such as sensors and highperformance computers. While ZF has already supplied L4 truck companies, we are curious if ZF wants to become a full-stack provider with an own virtual driver that would be ambitious as competition is strong.

Clevon collaborates with ZF to orchestrate driverless last-mile delivery fleets.

(22.02.2023)

Not announced

Read





At a glance



driveblocks develops a modular; scalable AD software stack for commercial vehicles. It allows OEMs/Tier1 to integrate it with their vehicles and solutions in an open and flexible way. The solution targets the EU market first and is a differentiating, but also ambitious approach compared to other players.

Latest news

TIER IV paves the way for highway trucking with innovative reference design.

(02.05.2024)

Update

Read

L4 target

Not announced



LOXO'S last mile delivery vehicle is reminiscent of some US and Chinese market players' solutions but is the **first** vehicle of its kind made in Europe. Commercial success in Europe requires both a technically mature solution and a profitable business case.

Innoviz and LOXO enhance strategic partnership, deploving LiDAR technology in zero-emission autonomous delivery vehicles.

(29.06.2023)

Read

Not announced



Goggo builds a European network for middle and last mile delivery services. Mobileye and Oxbotica have been signed up - concrete details on the delivery services (e.g., vehicle type) are not yet known. We are curious to see whew Goggo will position itself in the future ecosystem.

Pascual makes the first delivery in Spain for hospitality with an autonomous robot by Goggo Network [ES only].

(31.05.2023)

Read

Not announced



Starship delivery robots completed >6mn autonomous deliveries. It is unlikely that these robots will become widely accepted for last mile delivery. However, there could certainly be use cases in gated areas. Being a pioneer in the robot delivery space, more and more new players have entered the market.

Tallinn-based Starship Technologies raises €83.6 million to make the robot delivery take over the streets

(06.02.2024)

Read

Reached at various locations

BUSINESS AS UNUSUAL







