

WE DEFINE
FUTURE IMPACT

TECHNOLOGY
SOFTWARE
CONSULTING



P3 ADAS Market Insights

We analyze global OEMs regarding their ADAS capabilities across the NAR, EU, and CN markets.

Created by:

Michael Herdrich

P3 automotive GmbH
Wilhelm-Wagenfeld-Str. 22
80807 München
Germany

Last update: **2024/10/01**

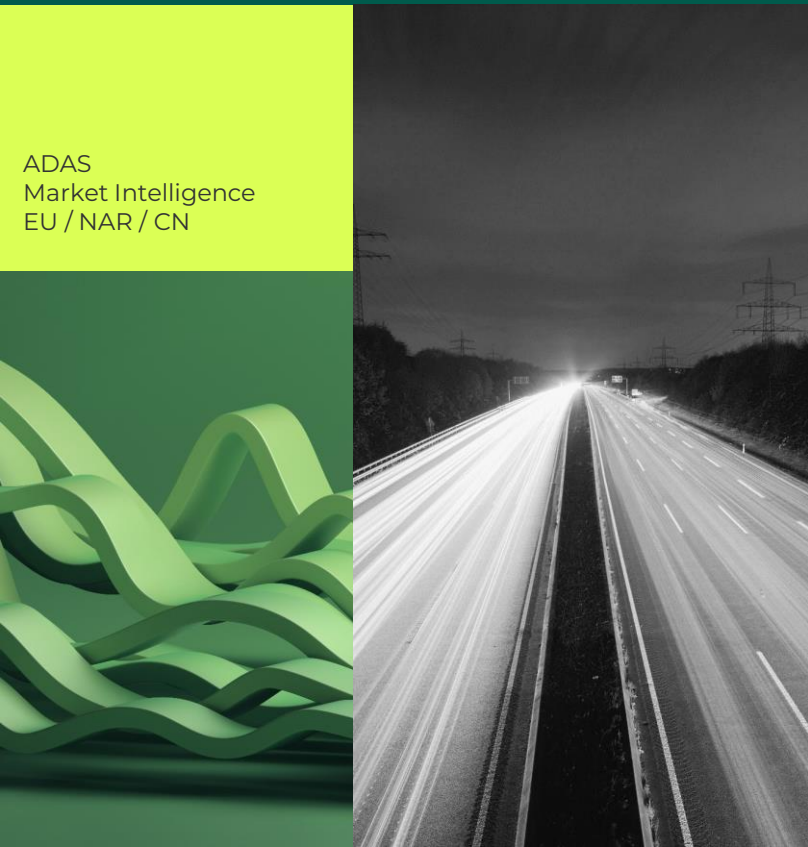
Edition #1/2024

Alexander Boll

P3 automotive GmbH
Heilbronnerstr. 86
70191 Stuttgart
Germany



www.p3-group.com



Please feel free to reach out & connect!



Michael Herdrich

Consultant Autonomous Mobility & ADAS

T: +49 152 046 353 90

@: michael.herdrich@p3-group.com



Alexander Boll

Senior Consultant Autonomous Mobility & ADAS

T: +49 151 441 387 96

@: alexander.boll@p3-group.com

P3 Group website



HANDELSBLATT article



P3 autonomous mobility



Address

P3 group GmbH

Heilbronner Straße 86
70191 Stuttgart

Germany

Get connected

+49 711 252 749-0

mail@p3-group.com

www.p3-group.com

DISCLAIMER

This document and all information contained herein are the sole property of P3. No intellectual property rights are granted by the delivery of this document or the disclosure of its content. This document shall not be reproduced or disclosed to a third party without the express written consent of P3. This document and its content shall not be used for any purpose other than that for which it is supplied.

P3 & P3 autonomous mobility.

General Introduction



At home in the outside world.

Europe

Germany	Stuttgart	Serbia	Belgrad
	München		Subotica
	Wolfsburg	Romania	Cluj-Napoca
	Düsseldorf	Greece	Athen
	Berlin	Czech Republic	Prag
	Hamburg	Bulgaria	Sofia
	Osnabrück		Gabrovo
France	Paris		
	Toulouse		
Denmark	Kopenhagen		
Polen	Breslau		

Asia

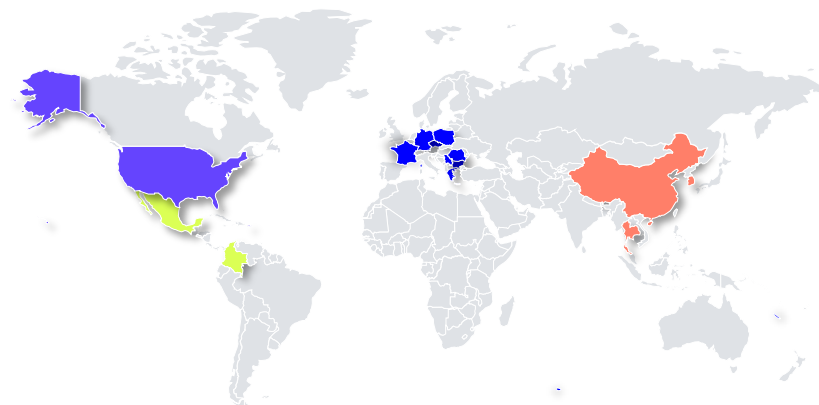
China	Peking	Korea	Seoul
	Shanghai	Thailand	Bangkok
	Shenzhen		

South America

Mexico	Mexico City
	Puebla
	Querétaro
	San Luis Potosi
Colombia	Cali

North America

USA	Charleston
	Detroit
	Greenville
	Dallas



Portfolio as unusual.

SOFTWARE

Android Automotive

Business Intelligence

Cloud Migration

Cyber Security

Data Analytics

Enterprise Solutions

Financial Systems

IT-Architecture

Certifications

TECHNOLOGY

Autonomous Driving

Battery Technology

Electric Powertrain

Energy Solutions

Industrialization

Charging Infrastructure

Operations Excellence

Task Force Management

Testing & Engineering

CONSULTING

Agile Transformation

Artificial Intelligence

M&A Strategy

Marketing & Design

Sustainability

Project Management

"Organizational Strategy"

Quality & Compliance

Systems Engineering

UX/UI Design

Transformation

P3 advises leading international OEMs, suppliers, technology and insurance companies in the field of autonomous driving and autonomous mobility.



AUTONOMOUS MOBILITY
/AS UNUSUAL

>9

years of international
experience in autonomous
driving consulting

>100

customers worldwide and
more than 300 successful
AD projects

>50

employees around the
globe in the autonomous
driving space

75%

of the employees are
engineers and software
developers

We approach autonomous driving from many different perspectives. We understand the markets, know the players, but also have the technological know-how and the necessary software expertise.

Market & Strategy

- Go-to-market strategy
- Global market and competitive analysis for AD MaaS, TaaS & ownership
- MaaS & TaaS business model development incl. business case & TCO
- Competence analysis, assessment of “best-fit” partners
- (SDS) partnerships models and joint venture agreements
- AD shuttle / robotaxi and ADAS in-field testing & benchmarking

Technology & Regulation

- End-to-end architecture assessment and customization
- Cybersecurity, Functional Safety & SOTIF
- Regulation Implementation (AD SMS, SUMS & CSMS for SAE L3 & L4)
- Test Strategies & Management & Tool Confidence
- Sensor set evaluation and platform fortification strategies
- Support for Homologation (Type approval ODD and operation area)

Operations & Scaling

- AD Program Management incl. strategic setup, operations strategy, organizational build-up, project conduction & benchmarking
- Scaled Pilots: setup and management of runup schemes for AD pilot projects
- AD Product Lifecycle Management AD Logistics Concepts - Conceptualization of market-ready TaaS products



P3 autonomous mobility.

Introduction ADAS practice



E2E consulting: From a holistic demand analysis to your individual tailor-made strategy - we are the right partner for your challenges in the field of ADAS.

360° Demand Analysis

In a first step, we jointly analyze and define your status quo, pain points and needs and sketch your future positioning and target picture in the ADAS ecosystem or specific market.

P3 ADAS Portfolio

You have the needs; we have the solutions. We draw on our unique ADAS Market, Competitor, Customer, and Tech Intelligence portfolio as well as innovative software-solutions.

Tailor-made Project

We jointly conduct your tailor-made technology or strategy project based on your capabilities and competencies and our long-term ADAS expertise.

P3 ADAS PORTFOLIO

Customer & Market Intelligence <ul style="list-style-type: none"> Customer & market insights Revenue pool analysis and forecast Business model analysis & evaluation Global overview based ADAS market models with distinction of SAE levels incl. of development maturity stages Analysis of supply chain, value chains and ecosystems Business Case modeling 	Go-to-Market Strategy <ul style="list-style-type: none"> Potential analysis for market entry & development of market entry strategies for ADAS Strategic target picture business model & value case development (e.g. new services, product for OEMs, Tech players Tier 1s) Elaboration of partnering / in-house strategies along the ADAS value chain 	AD & ADAS Benchmarking <ul style="list-style-type: none"> ADAS testing, roadboxes, development and customer clinics Quality of sensor, perception and ADAS ecosystem services (FCA, V2X, etc.) AD functional safety (Mazda's iVSA)
Technical Project Management & Regulation <ul style="list-style-type: none"> Ensuring product and technology readiness by enabling task force leads and strengthening the cooperation in meeting milestones by an agile hybrid task force approach Analysis of the relevant ADAS regulations in the lead markets US, Europe and CN Set-up of an overall regulation framework for product and process compliance 	Commercial / Tech Due Diligence <ul style="list-style-type: none"> Technical analysis of market's value proposition (TAM, SAM, SOM) and market positioning Competitive landscape & customer analysis Review of the company's products / services, structure, staff and business plan Analysis of sales and marketing structures 	Technology Roadmaps <ul style="list-style-type: none"> Hardware & software roadmaps for L2/L3 ADAS vehicle datasets Senior technology analysis & V2X consulting Design and implementation for systems engineering in AD organizations Process implementation from need analysis, CoPoDs via requirements engineering & architecture to verification and validation



We can help you with holistic AD(AS) market intelligence, tech scouting, strategic advice or operational support in technology, regulation and processes.

Customer & Market Intelligence

- Customer & market insights
- Revenue pool analysis and forecast
- Business model analysis & evaluation
- Global, scenario-based AD(AS) market models with distinction of SAE levels incl. global market ramp-up curves
- Analysis of supply chains, value chains and ecosystems
- Business case modelling

Go-to-Market Strategy

- Potential analysis for market entry & development of market entry strategies for ADAS
- Strategic target picture, business model & use case development (e.g., new services, products) for OEMs, Tech players, Tier 1/2s
- Elaboration of partnering / in-house strategies along the AD(AS) value chain

AD & ADAS Benchmarking

- ADAS testing, roadshows, workshops and customer clinics
- Quality of service benchmark for AD robotaxi services (EU, USA, CN)
- AD Readiness Index (MaaS and TaaS)

Technical Project Management & Regulation

- Ensuring product and technology readiness by installing task force leads and strengthen the organization in meeting milestones by an agile/hybrid task force approach
- Analysis of the relevant ADAS regulations in the lead markets US, Europe and CN
- Set-up of an overall regulation framework for product and process compliance

Commercial / Tech Due Diligence

- Tech-driven analysis of market- & value-pool size (TAM, SAM, SOM) and market positioning
- Competitive landscape & customer analysis
- Review of the company's products / services, structure, staff and business plan
- Analysis of sales and marketing structures

Technology Roadmaps

- Hardware & sensor roadmaps for L2-L5 ADAS vehicle databases
- Sensor technology analysis & V2X consulting
- Design and enablement for systems engineering in AD organizations
- Process implementation from need analysis, ConOps via requirements engineering & architecture to verification and validation

We are continuously conducting ADAS benchmarks worldwide.



P3 ADAS Benchmark Events

We test OEMs' ADAS capabilities using a **standardized methodology** combining **on-road testing** and **in-depth tech evaluations**. We engage with customers through **events and roadshows** featuring live demos, allowing us to efficiently analyze performance, UX, and the tech stack.















P3 Understanding of ADAS.



Technical differentiation for different automation levels

Overview of automation levels

Responsibility	Driver 1	Driver 2	Driver 2+	OEM 3	OEM 4	OEM 5
Automation Level	 Driver Assistance Hands on Eyes on	 Partial Automation Hands temp. off Eyes on	 Not an official SAE Level Partial Automation Hands temp. off Eyes on	 Cond. Automation Hands off Eyes off	 High Automation Hands off Mind off	 Full Automation Driver off
Definition of assistance level <i>Based on SAE & adapted by P3</i>	Longitudinal or lateral guidance <ul style="list-style-type: none">One-dimensional assistanceFull responsibility at driver	Longitudinal and Lateral guidance <ul style="list-style-type: none">Discontinuous two-dimensional assistanceFull responsibility at driver	Longitudinal and Lateral guidance <ul style="list-style-type: none">Hands Free driving in suitable conditionsDriver must always monitor surroundings and be ready to intervene	Longitudinal and Lateral control by function <ul style="list-style-type: none">System handle driving tasks under specific conditionsDriver must be ready to take control when needed.Driver allowed to focus on side activities	Full control by system in limited ODD <ul style="list-style-type: none">System performing all driving tasks in specific ODDPassenger aren't required to monitor the vehicle and don't need to take control	Full control by system everywhere <ul style="list-style-type: none">System performing all driving tasks under all roadway and environmental conditionsNo Driver needed
Exemplary functions	 ACC	 LKA and ACC	 Tesla Autopilot	 Highway Pilot/Traffic Jam Pilot	 City Pilot L4, Parking Pilot L4	 Self-driving Mobility Services

CHALLENGES

- Homologation & certification
- Quality of service
- Safety & reliability issues

Main responsibility switches to system

ACC = Automated cruise control, LKA = Lane keeping assist, ODD =Operational Design Domain

While the AD revolution is still waiting for major breakthroughs, short term focus shifts to ADAS & supporting technologies.

Proof of Competence achieved for Robotaxi (Level 4) but not yet profitable



Source: Waymo LLC

No scalability and profitability of AD L4 MaaS soon

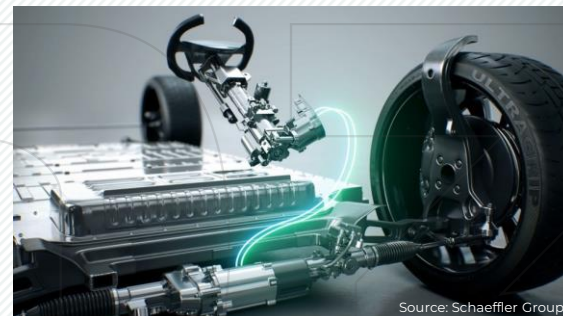
New ADAS functions (Level 2+ hands-free) will deliver real customer value



Source: BMW Group

ADAS L2+ / L3 will grow strong and gain higher penetration

AD / ADAS function will power development of new technologies (Steer by wire, new HMIs etc.)



Source: Schaeffler Group

Technology Ecosystem is emerging along the ADAS value chain



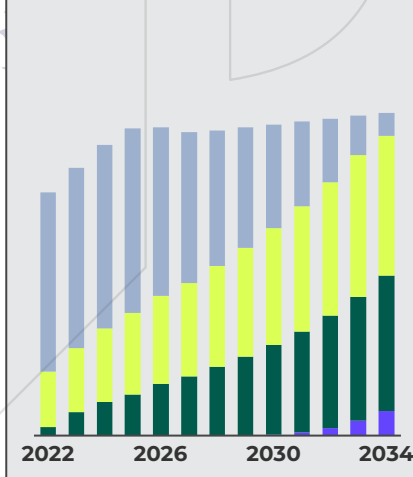
FOCUS

ADAS becomes standard, while large-scale L3 is not yet in sight. Yet, the fast-growing ADAS market provides opportunities to be taken.

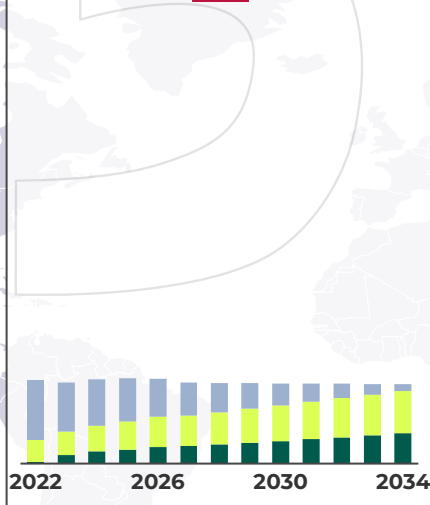
 **TOTAL SOLD PASSENGER VEHICLE NUMBERS PER SAE LEVEL*** [units per annum, without considering SAE-Level 0, Level 4/5 share]**

Level 1	Level 2+
Level 2	Level 3

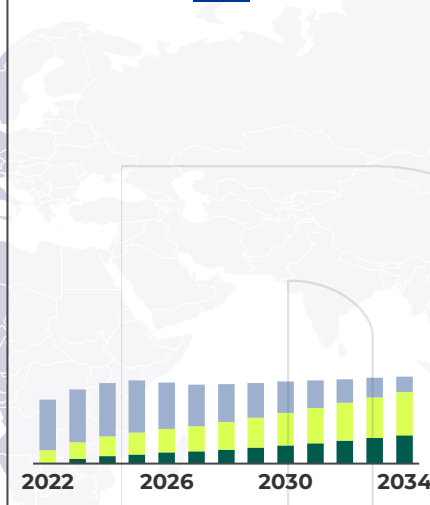
Global (US, EU, CN)
Cumulated



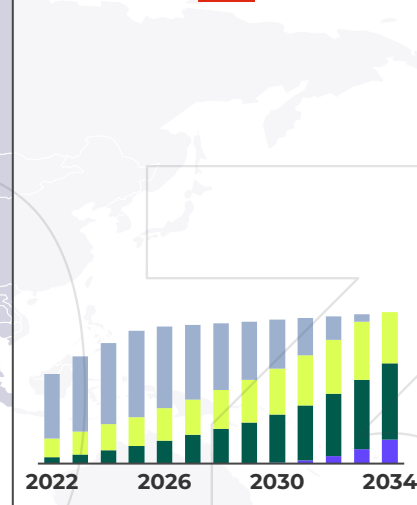
USA



Europe



China

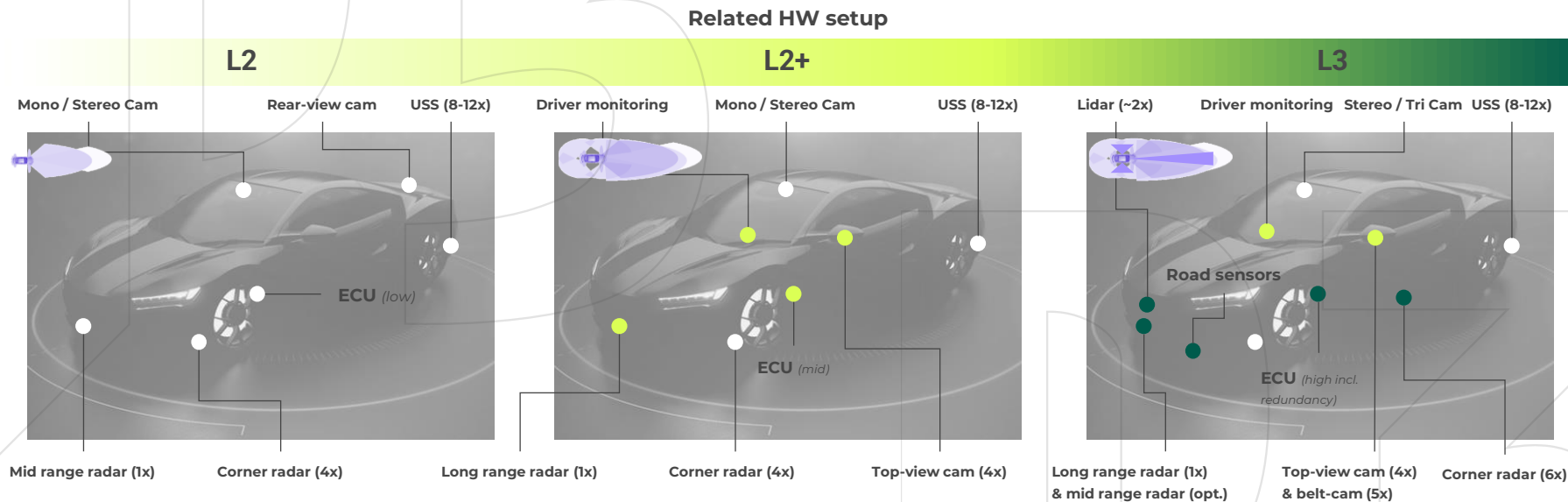


- **Scenario-based modelling with the P3 market model** allows to explore different diffusion patterns based on chosen assumption set.
- **Virtually every vehicle will be automated by 2030** – higher automation levels are on the rise, but L3+ yet lacks attractive price-performance ratio.
- **Chinese market expected to have faster diffusion of higher SAE levels.** ADAS functionalities as differentiating factor in vehicle purchase.

* Number of sold passenger vehicles on request

** Unit sales based on statista data. Diffusion patterns of SAE level based on P3 market model

Increasing automation levels and new functions require a multitude of new hardware components and software.



The challenge for OEMs lies in **balancing the increased costs** associated with the advanced hardware required for higher autonomy while ensuring **pricing stays attractive to end-users** and justifies the **added customer value**.

○ Components for L2 ● Additional components for L2+ ● Additional components for L3

Developments and technology trends happen across whole sense-plan-act framework which P3 monitors closely



Radars

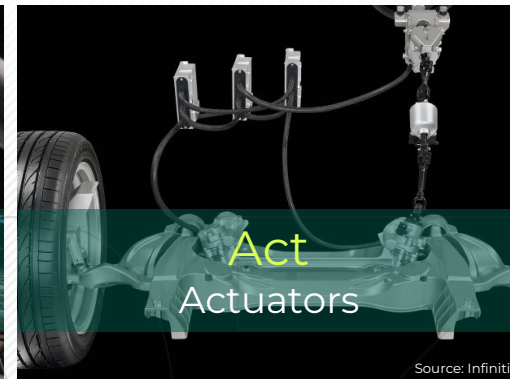
Lidars

Cameras



ECU

SoC



Steer by wire

Brake by wire

P3

Market development hypothesis

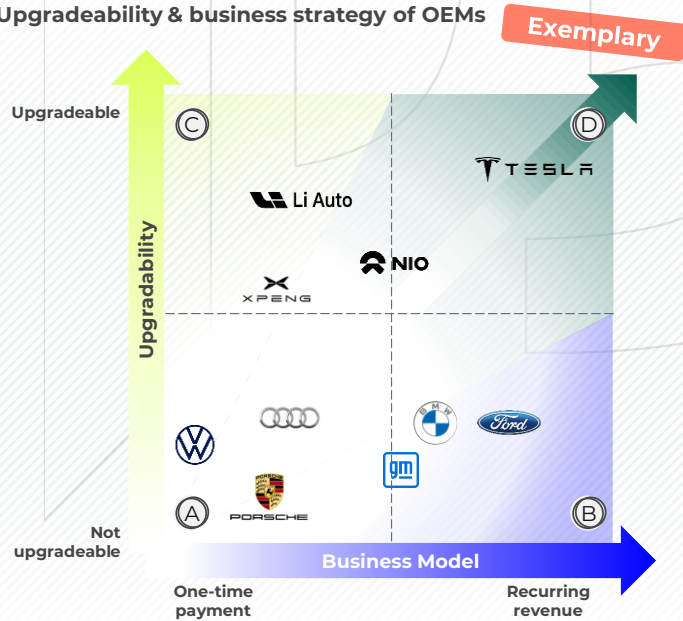
- **Camera: Strong growth expected** due to automation. Product will be highly commoditized
- **Radar: 4D radars**, combined with cameras, will be the leading sensor modality for all <SAE L3 applications.
- **LiDAR:** The advancements in imaging radar performance, **need for LiDAR being reassessed** by industry players.

- Intelligence moves from sensor towards centralized high-performance **ECUs**.
- **Reliable functions required** for higher automation levels that is mostly achieved through **redundancy**.
- AI-driven development and training methods for SDS SW require high performance **SoC and ECU**.

- European OEMs will **not implement Brake-by-Wire/ (front-axle) Steer-by-Wire within the next 5 years**.
- Brake-by-Wire technology is **not pushed** by European TIER-1 nor OEMs.
- Steer-by-wire technology **reduces the mechanical complexity** in back wheel steering leading to more widespread adoption.

ADAS is increasingly seen as a differentiating factor that is gaining in importance and, depending on the approach, will also enable new business models.

Upgradeability & business strategy of OEMs



Ⓐ Classic package approach

- Currently still predominant strategy for ADAS functions
- One-time purchase of ADAS functions with unlimited access for customer leads to direct one-time revenue
- Generally higher portfolio variation & complexity due to specific HW/SW sets for cost optimization

Ⓑ Function subscriptions approach

- Initial purchase in combination with subscription based-model after defined use time or subscription only model leads to recurring revenue for OEMs
- Potential increased initial cost for OEMs to equip vehicles with necessary hardware for later function activation, but reduced portfolio complexity

Ⓒ Upgradeable package approach

- Extensive hardware setup, enabling future upgrades in functionalities and automation levels
- Potential for future revenue by already sold vehicle by software w/o further hardware investment

Ⓓ SW-driven upgrade & subscriptions approach

- Future-proof hardware setup enabling future upgrades through software in combination with on-demand subscription model enables recurring revenue and future one-time purchases with already sold vehicles without hardware adaption

The first players are already working on providing lasting **customer value and brand differentiation through ADAS**. This is both a challenge and an opportunity that requires a considered approach on the **business model and technology side** (upgradeability).

P3 Approach.



P3 Approach & Methodology

Steps of P3 Approach

1

Analysis and benchmark of the ADAS function portfolio from different OEM

2

Baselining ADAS function portfolios of OEM in the main markets EU, China and USA

3

Clustering of the baselined ADAS functions

4

Allocation of the functions into the ODD/operational area for each player and market

Guiding Questions

Which ADAS function packages does the OEM offer?
What ADAS functions do the function packages include?




Which of the ADAS functions are similarly offered by several OEM?

In which categories should the ADAS functions be clustered?




Which ADAS functions does P3 consider to be offered and ready to use in which ODD (urban, highway) in main markets?

Outcome: Generic ADAS function list applicable for every OEM adapted to the function portfolio and availability in the main global markets.

P3 Definition of ADAS SAE-Level 2/2+ Function Packages (I/II)

Area	 Adaptive Cruise Control (ACC)	 Lane Keeping Assist (LKA)	 Lane Change Assist (LCA)
Highway	ACC maintains a constant speed and safe following distance.	LKA provides additional safety by keeping the vehicle centered in its lane, especially at higher speeds.	LCA ensures safe lane changes at high speeds by monitoring fast-approaching vehicles, warning the driver, and potentially intervening to prevent collisions.
Urban/ Rural	ACC handles frequent stop-and-go traffic by automatically braking and accelerating.	LKA is used for navigating tight, congested streets by preventing unintentional lane departure.	LCA helps drivers safely change lanes by monitoring blind spots and traffic, especially in heavy traffic.

P3 Definition of ADAS SAE-Level 2/2+ Function Packages (II/II)

Area	 Traffic Sign Assist (TSA)	 Traffic Light Assist (TLA)	 Navigation on Pilot (NoP)
Highway	<p>Recognizes and displays traffic signs, such as speed limits and regulatory signs, to improve safety and ensure compliance with traffic rules.</p>	<p>Traffic lights are less common on highways. However, in some countries, there are highway interchanges where traffic lights are installed.</p>	<p>Handles highway entry and exit ramps autonomously, ensuring smooth transition. Executes safe lane changes by monitoring traffic.</p>
Urban/Rural	<p>Informs the driver about current speed limits, entry restrictions, and other regulatory signs.</p>	<p>Informs the driver about the status of traffic lights to help navigate busy intersections safely and efficiently.</p>	<p>Navigates complex intersections, identifies pedestrians and cyclists, manages tight spaces and heavy traffic.</p>

P3 Definition of ADAS SAE-Level 3 Function Packages



Traffic Jam Pilot



Highway Pilot



Urban Pilot

Definition

Autonomous driving system for congested traffic conditions at lower speeds, only on highway. It manages acceleration, braking, and steering without driver intervention.

Enables autonomous driving on highways at higher speeds, operating under certain conditions (e.g. clear road markings or moderate traffic).

Controls the vehicle in city environments, handling tasks like navigating intersections, detecting pedestrians, and obeying traffic signals.

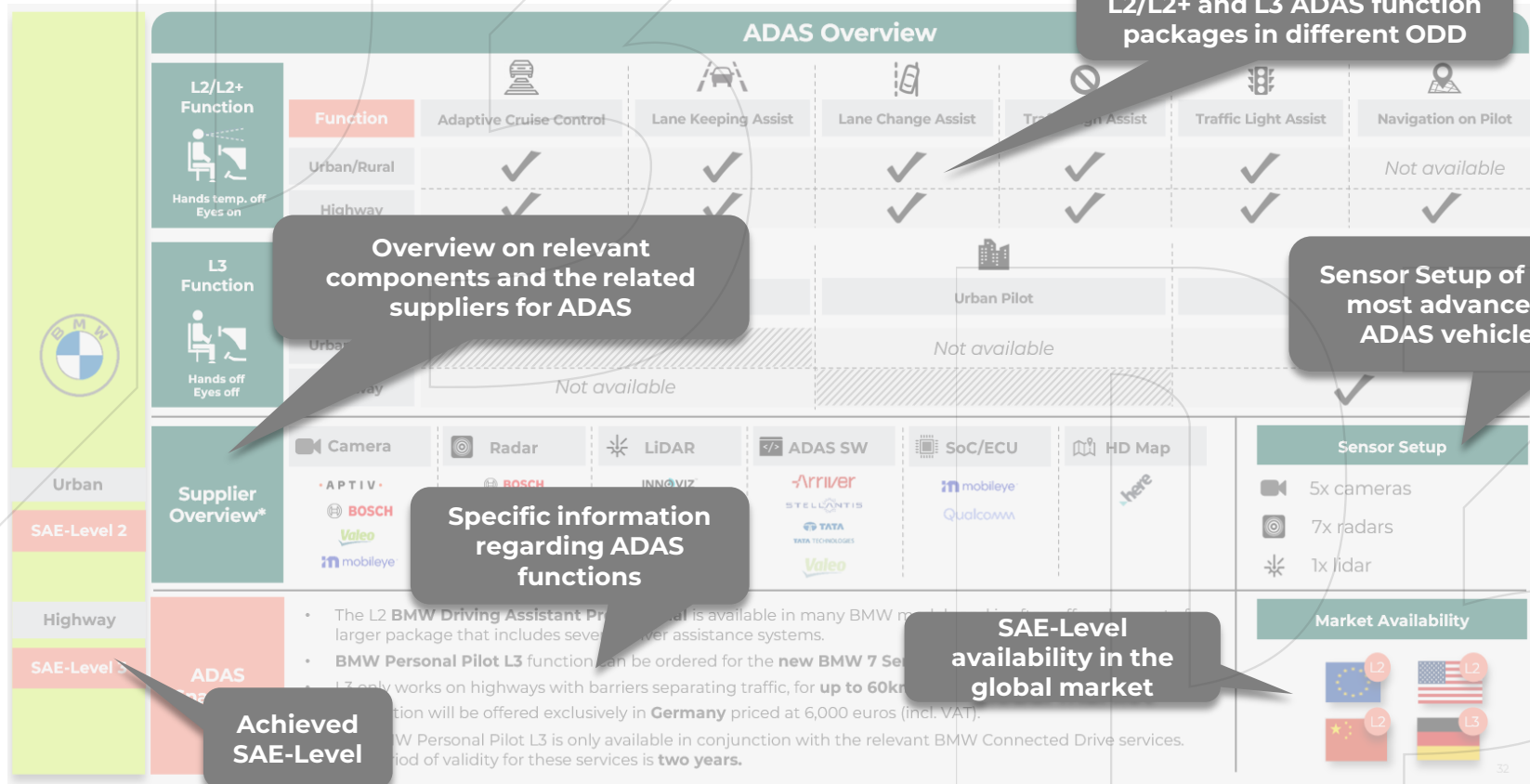
Level 2 Functions included

- Lane Keeping Assist
- Adaptive Cruise Control

- Lane Change Assist
- Lane Keeping Assist
- Adaptive Cruise Control
- Traffic Sign Assist

- Lane Change Assist
- Lane Keeping Assist
- Adaptive Cruise Control
- Traffic Sign Assist
- Traffic Light Assist



ADAS One Pager Structure



ADAS.EU Players

ADAS Status, Evaluation & Latest News

Overview – ADAS Driving Functions




L2/L2+ Function  Hands temp. off Eyes on	Function	Adaptive Cruise Control	Lane Keeping Assist	Lane Change Assist	Traffic sign Assist	Traffic Light Assist	Navigation on Pilot
	Urban/Rural	✓	✓	✓	✓	✓	Not available
	Highway	✓	✓	✓	✓	✓	✓
L3 Function  Hands off Eyes off	Function	Highway Pilot		Urban Pilot		Traffic Jam Pilot	
	Urban/Rural	Not available		Not available		Not available	
	Highway	Not available		Not available		✓	

Supplier Overview*

Camera	Radar	LiDAR	ADAS SW	SoC/ECU	HD Map
 APTIV	 BOSCH	 INNOVIZ	 Ariiver	 mobileye	 here

- Upon request -

Sensor Setup

-  5x cameras
-  7x radars
-  1x lidar

Market Availability














- The L2 **BMW Driving Assistant Professional** is available in many BMW models and is often offered as part of a larger package that includes several driver assistance systems.
- BMW Personal Pilot L3** function can be ordered for the **new BMW 7 Series**.
- L3 only works on highways with barriers separating traffic, for **up to 60km/h**.
- L3 function will be offered exclusively in **Germany** priced at 6,000 euros (incl. VAT).
- The BMW Personal Pilot L3 is only available in conjunction with the relevant BMW Connected Drive services. The period of validity for these services is **two years**.

* Based on Desk Research.
 Not considering specific markets
 Non exhaustive

ADAS EU | Mercedes Benz

Overview – ADAS Driving Functions




L2/L2+ Function  Hands temp. off Eyes on	Function	 Adaptive Cruise Control	 Lane Keeping Assist	 Lane Change Assist	 Traffic sign Assist	 Traffic Light Assist	 Navigation on Pilot
	Urban/Rural	✓	✓	✓	✓	✓	Not available
	Highway	✓	✓	✓	✓	✓	Not available
L3 Function  Hands off Eyes off	Function	 Highway Pilot		 Urban Pilot		 Traffic Jam Pilot	
	Urban/Rural	Not available		Not available		Not available	
	Highway	✓*		Not available		✓	

Supplier Overview**

 Camera	 Radar	 LiDAR	 ADAS SW	 SoC/ECU	 HD Map
 LG	 BOSCH	 Valeo	 NVIDIA	 BOSCH	 Valeo

- Upon request -

Sensor Setup












-  6x cameras
-  5x radars
-  1x lidar

Market Availability



- The L3 System “**DRIVE PILOT**” will be available in the U.S. market (Nevada) as an option for model year 2024 **Mercedes-Benz S-Class** and **EQS Sedan** models.
- DRIVE PILOT can offer to take over the **dynamic driving task**, up to the speed of **95 km/h on German highways***. Once conditions are suitable, the system indicates availability on the control buttons.
- The digital HD map provides a three-dimensional image of the road and the surroundings.
- L3 function will be offered exclusively in **Germany and the U.S** (Nevada and California) and is priced at **7,000 euros (incl. VAT)**.

Overview – ADAS Driving Functions




 L2/L2+ Function Hands temp. off Eyes on	Function	 Adaptive Cruise Control	 Lane Keeping Assist	 Lane Change Assist	 Traffic sign Assist	 Traffic Light Assist	 Navigation on Pilot
	Urban/Rural	✓	✓	✓	✓	✓	Not available
	Highway	✓	✓	✓	✓	✓	Not available
 L3 Function Hands off Eyes off	Function	 Highway Pilot		 Urban Pilot		 Traffic Jam Pilot	
	Urban/Rural	Not available		Not available		Not available	
	Highway	Not available		Not available		Not available	

Supplier Overview*

Camera	Radar	LiDAR	ADAS SW	SoC/ECU	HD Map
					

- Upon request -

Sensor Setup

-  2x cameras
-  3x radars
-  No lidar

Market Availability



- The VW "Travel Assist 2.5" can be activated via the steering wheel and is available in ID.4, ID.5, ID.7 and the ID.BUZZ.
- Adaptive Cruise Control** is active from 30 km/h, **Lane Keeping Assist** from 65 km/h, and **Lane Change Assist** can perform lane changes at speeds from 90 km/h.
- The optional **hazard warning system** can warn you of roadworks or approaching emergency vehicles.
- The **drowsiness detection system** automatically alerts unfocused drivers via the instrument cluster and can autonomously stop the vehicle when needed.

* Based on Desk Research.
 Not considering specific markets
 Non exhaustive

P3 Evaluation



BMW seems to have greatly **reduced its own activities regarding L3 and L4** and **instead focuses on partnerships** - most recently with Stellantis and Tata. In our regular ADAS benchmark drives, BMW's driver assistance systems show the strongest performance among all European OEMs.



Drive Pilot is the world's first ADAS to gain **type approval for a L3 system** and available in Europe and the US. However, as the system's ODD is quite limited, there is currently only small added value for customers. For early 2025 Mercedes plans **L3 Highway Pilot** up to 95 km/h



Volkswagen's ADAS strategy is built on a combination of **internal development through Cariad** and **strategic partnerships with industry leaders** like Bosch, Horizon Robotics, Qualcomm, and Mobileye, while also **focusing on localization** for specific regions like China.

Latest news

BMW Group and Tata Technologies aim to collaborate for the development of Automotive Software and Business IT solutions.

(02.04.2024)

Mercedes-Benz launches the next version of DRIVE PILOT for highly automated driving in Germany

(23.09.2024)

Volkswagen ADMT announces agreement with Mobileye for autonomous driving












(20.03.2024)

ADAS.CN Players

ADAS Status, Evaluation & Latest News



Overview – ADAS Driving Functions

<div>L2/L2+ Function</div>  <div>Hands temp. off Eyes on</div>	Function	 Adaptive Cruise Control	 Lane Keeping Assist	 Lane Change Assist	 Traffic sign Assist	 Traffic Light Assist	 Navigation on Pilot
	Urban/Rural	✓	✓	✓	✓	✓	✓
	Highway	✓	✓	✓	✓	✓	✓
<div>L3 Function</div>  <div>Hands off Eyes off</div>	Function	 Highway Pilot		 Urban Pilot		 Traffic Jam Pilot	
	Urban/Rural	Not available		Not available		Not available	
	Highway	Not available		Not available		Not available	

Supplier Overview*

Camera

QFILM

Radar

QFILM

LiDAR

QFILM

ADAS SW

QFILM

SoC/ECU

NVIDIA

HD Map

Baidu

Sensor Setup

 11x cameras 3x radars 1x lidar

Market Availability



- **Xiaomi Pilot Pro**, an in-house developed ADAS system, is available on the **Xiaomi SU7** with easy NoP activation via a steering wheel button (but limited availability in complex city situations).
- The system faces challenges with lane control, and it lacks comfort features such as **FCA distance warnings**.
- It struggles with **ACC and LKA disengagements**, along with limited recognition of traffic signs, leading to frequent interventions for lane control.
- The **ADAS stack** is estimated to cost around **€4,050**.

* Based on Desk Research.
Not considering specific markets
Non exhaustive

Overview – ADAS Driving Functions




<div>L2/L2+ Function</div> <div></div> <div>Hands temp. off Eyes on</div>	<div>Function</div> <div>Adaptive Cruise Control</div> <div>Lane Keeping Assist</div> <div>Lane Change Assist</div> <div>Traffic sign Assist</div> <div>Traffic Light Assist</div> <div>Navigation on Pilot</div>	<div>Urban/Rural</div> <div>Highway</div>	<div>✓</div> <div>✓</div> <div>✓</div> <div>✓</div> <div>✓</div> <div>✓</div>	<div>✓</div> <div>✓</div> <div>✓</div> <div>✓</div> <div>✓</div> <div>✓</div>	<div>✓</div> <div>✓</div> <div>✓</div> <div>✓</div> <div>✓</div> <div>✓</div>
	<div>L3 Function</div> <div></div> <div>Hands off Eyes off</div>	<div>Function</div> <div>Highway Pilot</div> <div>Urban Pilot</div> <div>Traffic Jam Pilot</div>	<div>Urban/Rural</div> <div>Highway</div>	<div>Not available</div> <div>Not available</div> <div>Not available</div>	<div>Not available</div> <div>Not available</div> <div>Not available</div>

Supplier Overview*

Camera	Radar	LiDAR	ADAS SW	SoC/ECU	HD Map
 BOSCH	 Continental	 robosense	 XPENG	 NVIDIA	

- Upon request -

Sensor Setup

-  11x cameras
-  3x radar
-  2x lidar

ADAS Snapshot

- Xpeng's "XNGP" (Xpeng Navigation Guided Pilot) ADAS system is available on the **P5, P7, G9, and G6** models, emphasizing Xpeng's proprietary AD software as a key market differentiator.
- The AI Valet Driving** feature in XOS 5.1.0 can memorize and customize up to **10 driving routes** of up to **100 km** each during manual driving, functioning independently of XNGP's availability.
- The L2+ system includes Xpeng's **in-house developed mid-range Lidars** and a **user-friendly HMI** that supports lane change visualizations and **NoP functionalities in various driving scenarios**.

Market Availability



* Based on Desk Research.
Not considering specific markets
Non exhaustive

Overview – ADAS Driving Functions

L2/L2+
Function

Function

Adaptive Cruise Control

Lane Keeping Assist

Lane Change Assist

Traffic sign Assist

Traffic Light Assist

Navigation on Pilot

Urban/Rural



Highway

L3
Function

Function

Highway Pilot

Urban Pilot

Traffic Jam Pilot

Urban/Rural



Not available

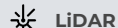
Not available

Highway

Not available



Not available

Supplier
Overview*

QFILM

BOSCH



Li Auto

NVIDIA

高德地图

- Upon request -

Sensor Setup

 11x cameras

 1x radar

 1x lidar

Market Availability



- Li Auto's "AD Max" System is available in the L9 and Mega models, offering strong ADAS performance, particularly in Navigation on Pilot (NoP), though its city-driving capabilities are currently limited.
- While the system delivers a generally **smooth driving experience** using **ADAS hardware from well-known suppliers**, it has issues with **ACC+LKA disengagements** and fails to recognize certain control signs.
- The **ADAS stack** in these models is estimated to cost around **€4,000**.

* Based on Desk Research.
Not considering specific markets
Non exhaustive

P3 Evaluation



Xiaomi sets sight on several autonomous electric vehicle brands by **substantially investing in smart car technology**. The unveiled **Xiaomi SU7 offers great user experience at lower cost** than Western OEMs – the ADAS has still some weaknesses but is about to catch up with competition. Xiaomi successively releases **OTA updates** to increase performance



XPENG announced that its XNGP urban intelligent driving system now operates **100% HD map-free**, aiming for full coverage of major urban roads in China by the end of 2024. XNGP excels with a **robust ADAS and user-friendly HMI**, but has drawbacks like harsh acceleration, a low refresh rate for the digital rearview mirror, and difficulty recognizing scooter drivers.



Strong performance of ADAS NOP with **high availability** (but city cases limited). The AD Max System offers a **smooth driving experience** and **utilizes ADAS hardware components from well known suppliers**. However, drawbacks include a low refresh rate for the digital rear mirror, doors unlocking on the highway, a HUD projection appearing too distant

Latest news

Xiaomi SU7 to roll out urban NOA feature in ten cities.

(31.05.2024)

XPENG expands XNGP urban intelligent driving coverage to 336 cities in China.

(20.06.2024)












Li Auto sets up dedicated unit for end-to-end smart driving large model R&D.

(17.07.2024)

ADAS.NAR Players

ADAS Status, Evaluation & Latest News

Overview – ADAS Driving Functions


<div>L2/L2+ Function</div> <div>  </div> <div>Hands temp. off Eyes on</div>	Function	 Adaptive Cruise Control	 Lane Keeping Assist	 Lane Change Assist	 Traffic sign Assist	 Traffic Light Assist	 Navigation on Pilot
	Urban/Rural	✓	✓	✓	✓	✓	✓
	Highway	✓	✓	✓	✓	✓	✓
<div>L3 Function</div> <div>  </div> <div>Hands off Eyes off</div>	Function	 Highway Pilot	 Urban Pilot		 Traffic Jam Pilot		
	Urban/Rural		Not available		Not available		
	Highway	Not available			Not available		

Supplier Overview*

 Camera

TESLA

 Radar

 LiDAR

 ADAS SW

TESLA

 SoC/ECU

TESLA

 HD Map

Baidu

Sensor Setup

 8x cameras

 No radars

 No lidar

ADAS Snapshot












- Tesla's "Autopilot" comes standard on every new Tesla model for the U.S and Canadian market.
- With the computer for autonomous driving and the purchase of the "FSD" functionality, you can gain access to **additional FSD functions through future "over-the-air" software updates.**
- Tesla's autopilot system is **mainly based on cameras**. Tesla calls this strategy "**Vision Only**".
- The **Traffic-Aware Cruise Control** matches the speed of your vehicle to that of the surrounding traffic.
- The one-time purchase price has been cut to **\$8,000** from a high of \$15,000 in 2022. Tesla also offers a monthly subscription for FSD, which was reduced to **\$99 per month in the U.S.**

Market Availability



ADAS **NAR** | General Motors

Overview – ADAS Driving Functions

 L2/L2+ Function Hands temp. off Eyes on	Function	 Adaptive Cruise Control	 Lane Keeping Assist	 Lane Change Assist	 Traffic sign Assist	 Traffic Light Assist	 Navigation on Pilot
	Urban/Rural	✓	✓	✓	Not available	Not available	Not available
	Highway	✓	✓	✓	Not available	Not available	✓
 L3 Function Hands off Eyes off	Function	 Highway Pilot		 Urban Pilot		 Traffic Jam Pilot	
	Urban/Rural	Not available		Not available		Not available	
	Highway	Not available		Not available		Not available	

Supplier Overview*

Camera



Radar



LiDAR



ADAS SW



SoC/ECU






HD Map



- Upon request -

Sensor Setup

-  5x cameras
-  3x radars
-  No lidar












Market Availability



- GM's **"Super Cruise"** L2+ system is **available on most Cadillac and Chevrolet models** on selected U.S. highways and can be activated by pressing a button on the steering wheel (when light bar turns green, it is available).
- When it is engaged, Super Cruise uses a **Driver Attention System** that monitors the system status and works to detect your head and eye positioning, reminding you to pay attention to the road.
- In newer versions of Super Cruise, the system can **automatically change lanes proactively** in certain situations, like when approaching slower traffic.
- On various Cadillacs, Super Cruise is a **\$2,500 option or a \$25 monthly subscription**.

✓ Urban/Rural Area ✓ On Highway

Overview – ADAS Driving Functions




L2/L2+ Function  Hands temp. off Eyes on	Function	 Adaptive Cruise Control	 Lane Keeping Assist	 Lane Change Assist	 Traffic sign Assist	 Traffic Light Assist	 Navigation on Pilot
	Urban/Rural	✓	✓	✓	Not available	Not available	Not available
	Highway	✓	✓	✓	✓	Not available	✓
L3 Function  Hands off Eyes off	Function	 Highway Pilot		 Urban Pilot		 Traffic Jam Pilot	
	Urban/Rural	Not available		Not available		Not available	
	Highway	Not available		Not available		Not available	

Supplier Overview*

Camera	Radar	LiDAR	ADAS SW	SoC/ECU	HD Map
 MAGNA	 Continental		 mobileye	 Qualcomm	 mobileye

- Upon request -

Sensor Setup

-  ~ 5x cameras
-  ~ 3x radars
-  No lidar

Market Availability



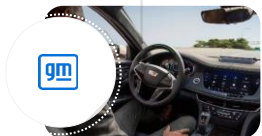
- Ford's "BlueCruise" is available to customers of **Mustang Mach-E, F-150 and Expedition** vehicles purchased in countries with designed Highways (**Blue Zones**).
- It can be used in a total of **15 European countries**, following approval by the European Commission.
- Drivers using BlueCruise in Blue Zones can drive with their **hands off the steering** wheel so long as they continue to pay attention to the road ahead.
- A **driver-facing camera** located below the instrument cluster checks the driver's eye gaze and head position.
- Ford's BlueCruise costs **\$2,100 for 3 years** upfront, or **\$800/year** or **\$75/month** after a trial.

* Based on Desk Research.
Not considering specific markets
Non exhaustive

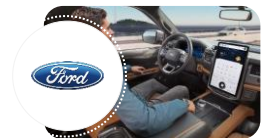
P3 Evaluation



Tesla **collects a huge amount of data** and build a unique ecosystem around the fleet. While there are still legitimate discussions about the robustness of vision-only approaches, the **performance of FSD in the US is already impressive**. Nevertheless, it is still an L2+ system.



GM has **combined its former Ultra Cruise system** (former goal to achieve hands-free driving for 95 percent of scenarios) **with its Super Cruise program**. May there also be a chance for struggling GM-backed Cruise to power GM vehicles? Also, in **China, GM has invested in Momena**.



After getting off the robotaxi business with Argo.AI, Ford said **to focus on developing differentiated L2+ and L3 applications** for privately used cars. By 2023, Ford established Latitude to develop future automated driving technology.

Latest news

Elon Musk confirms Tesla 'robotaxi' event delayed due to design change.

(15.07.2024)

GM's hands-free Super Cruise expands to 750,000 miles.

(14.02.2024)



















Ford BlueCruise hands-free driving technology approved for customers to use across the highways of Europe.

(31.07.2024)

Key Takeaways.

Summary and assessment

Performance and functionality of Chinese systems is ahead of competition, especially for Level 2+ systems which have highest market shares in the next years

		USA OEMs 	European OEMs 	China OEMs 
Level 2	Lane keeping & Active Cruise Control	 Industry standard	 Industry standard	 Industry standard
Level 2+	Navigation on Pilot on Highway	 Available by Tesla FSD Beta and GM, Ford	 Available by BMW but limited in performance / ODD	 Available for most CN highways
	Navigation on Pilot in City Routes	 Available by Tesla FSD Beta 12.5.	 N/A	 Available even in most dense traffic situation in major cities
Level 3	Traffic Jam Pilot (max 60 km/h) (no driver supervision)	 Limited availability	 Limited availability by BMW / MB	 Legislation pending – planned for 2025
	Highway Pilot (max 130 km/h) (no driver supervision)	 Not available yet	 Not available yet – planned for 2025	 Legislation pending – planned for 2025



As major tipping points have been reached and **wide-spread adoption** is expected, the fierce competition in the ADAS market is intensified by **fast-learning Chinese players**. OEMs and suppliers need to set a **clear strategic path** to prevail in the market.

We can help international ADAS players to draw strategic implications and critical actions for to succeed in the fast-growing ADAS Market.

Exemplary implications and actions to be taken



Architectural sovereignty + strong partnership

Full ownership for product (SW) stack require but max. leverage of partners and market existing assets



Software Defined Vehicle Approach for ADAS

Drive abstraction not only for HW but also between operating system and application layers for parallelization



"Tier 0.5"-model vs "Tier 1"

Integrate Tier's (e. g. Huawei's) system architecture incl. major components, leveraging existing building blocks, avoid custom builds (at least as parallel option)



Virtualize Testing and Validation

Enhanced digital validation (Cloud-based testing, HIL in the Cloud) and vertical integration, reducing interfaces for faster troubleshooting and assurance.



Implement ADAS Beta Testing Program

Similar to Tesla's in the USA, avoiding the need for fully complete versions, increase user adoption and rapid roll out / updates

P3 Services

- # Partner Screenings
- # Cooperation Mgmt
- # Integration Support

- # Architecture reviews
- # SDV readiness benchmarks
- # SDV best practice transfer

- # Core / non-core assessments
- # Supplier reviews and strategy
- # Supplier management

- # Virtualization / Digital twin approach
- # SofD Car expertise Transfer
- # Tool reviews

- # product & go-2-market strategies
- # innovations & forward thinking "trust in autonomy etc."



WE **EMPOWER**
FUTURE IMPACT



www.p3-group.com

TECHNOLOGY
SOFTWARE
CONSULTING